

# Locational fundamentals, trade, and the changing urban landscape of Mexico

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## Abstract

Where do cities emerge and evolve? We examine persistence and change in the distribution of Mexico's urban population from the colonial era to the present, with emphasis on the country's 20th-century transformation. We demonstrate that while early trade patterns and historical persistence were instrumental in sowing the seeds of Mexico's contemporary city system, both technological change and policy significantly altered the trajectory of urbanization. The relative importance of locational fundamentals decreases over time, while the influence of international trade access increases, highlighting that political and economic decision-making shape the importance of geography for development. The findings suggest that although geographic advantage plays an important role in initial city emergence, geography is not destiny in urbanization.

JEL codes:

Keywords: urbanization, geography, trade, historical persistence

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# 1 Introduction

Today, as in much of history, power and wealth are concentrated in urban areas. Urbanization entails the reorganization of land use, labor relations, economic behavior, and political organization, and because of this, the formation of cities has often been seen as inherent to economic development itself (Harris & Todaro 1970, Davis & Weinstein 2002, Glaeser 2014). A large literature has sought to explain how, where, and why cities emerge and grow. History and geography loom large over much of this work. Geographic factors—the richness of soils, access to navigable rivers, the ruggedness of terrain, and other persistent features of the landscape—are thought to determine a location’s attractiveness for initial urban and economic development. Once established, areas of early population and wealth concentration may build on themselves over time through the benefits of local increasing returns, expectations of future investment, the positive relationship between economic development and well-functioning institutions, and other factors (Krugman 1991, Davis & Weinstein 2002, Bleakley & Lin 2012, Henderson et al. 2016). Considerable debate remains, however, over the relative importance of geography and history in urban development and the limitations of these theories. Are certain areas more inherently geographically advantaged than others or is there room for policy in shaping urban development? Moreover, how important was early population concentration in determining today’s urban landscape?

This paper examines 400 years of subnational data from Mexico to assess continuities and changes in how time-invariant geographic features and historical precedent have influenced urbanization. Mexico’s urban transformation constitutes an ideal setting to examine sources of persistence and change in urban development for several reasons. Mexico is a large and diverse country in terms of geography, trade access, history, and contemporary population. Though central parts of the country have been urbanized for over 500 years, it remained predominantly rural until the 20th century. In 1900, around 12% of the population lived in cities exceeding 15,000 inhabitants. Today, Mexico’s urbanization rate – 80% – matches

that of the United States.<sup>1</sup> Some of this shift can be traced to Mexico's massive population growth during the 20th century. However, the country's urban transformation was far from uniform. Some areas that were relatively densely settled in 1900, such as much of the central altiplano, remained rural or even declined in population by 2010. By contrast, large cities like Tijuana and Cancún arose in sparsely settled areas far from historical population centers. Moreover, a disproportionate amount of Mexican urbanization was concentrated in large metropolitan areas as opposed to regional population centers. As a result, there are fewer small cities today than would have been expected based on total population growth over the century.<sup>2</sup> By contrast, the largest cities, most notably Mexico City, grew considerably faster than the population as a whole.

Mexico's urban transformation occurred during a century of tremendous economic and political change, including the Revolution and civil war, a transformational agrarian reform, the rise and fall of one-party rule, and major shifts in trade, industrial, and demographic policies. We investigate whether and how these political and economic factors altered the effect of both geographic fundamentals and historical precedent on city emergence.

Our analysis proceeds in several steps. We first examine the correlates of urbanization and population concentration at several intervals from the sixteenth century to the present. Our units of analysis are 15-by-15-kilometer grid cells across modern Mexico. This allows us to examine the emergence of urban areas over a long period of time without relying on political divisions, such as municipal boundaries, whose number and size has changed endogenously with population concentration in Mexico (González Navarro 1974, Unikel 1976). This is similar to the approach used by Bosker & Buringh (2015) in Europe. Using these cells, we examine the geographic features—agricultural productivity, elevation, ruggedness, and proximity to waterways, the northern border, and Mexico City—that have been correlated with urbanization in different eras. We also examine the relationship between present and past population concentration in different time periods. We then transform the grid cells into

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<sup>1</sup>Unless otherwise noted, cited statistics represent the authors' own calculations using census data.

<sup>2</sup>See Section 4.

a panel to examine continuities and changes in urban development over the 20th century. This step allows us to observe the evolving role of covariates in driving city emergence in different eras.

In line with prior work, we find that geographic fundamentals and path dependence shaped historical and contemporary urbanization. Today, as in the early colonial period, areas that have greater productive capacity are more likely to be urbanized than areas in less attractive geographic settings. We also find evidence illustrating the importance of path dependence to urban development. The overall regional distribution of population in Mexico has remained largely persistent from the 16th century to the present in the face of major political and demographic shocks, such as the massive population collapse after the arrival of the Spanish, decades of civil war following independence from Spain, the Mexican Revolution, and the creation of the modern Mexican state.

However, we also demonstrate that the effects of both geographic advantage and historical persistence changed considerably over the last century due to government policy. As the century progressed, economic policies encouraging tourism and free trade shifted the urban population of Mexico northward and towards the coasts. Areas nearer to the northern border with the United States and to natural anchorage areas on the coast became more likely to urbanize and grow as the century progressed and as access to international trade networks increased in importance. By contrast, the relative importance of agricultural productivity and the disease environment declined, resulting in fewer cities in the fertile central areas of the country outside of malarial zones and closer to Mexico City. This calls attention to ways in which political choices intensify or diminish the importance of certain geographic endowments in urbanization either directly (as with policies regarding colonization or urbanization itself) or indirectly (as with policies regulating trade or transport). The causes of urban development are therefore closely tied with political economy concerns (e.g., Bates 1981, Ades & Glaeser 1995, Krugman & Elizondo 1996).

This paper contributes to a large literature on urban economics and economic geography.

Geography has long occupied a central place in the study of urbanization, as it has in the literature on economic development more generally (e.g., Pirenne 1925, Weber et al. 1958, Bairoch 1988, De Vries 1984, Mellinger et al. 2000, Nunn & Puga 2012). Many geographic qualities of a location have been used to explain the emergence of cities, including resource abundance, agricultural productivity, waterway access, the presence of natural defenses, and the ruggedness of terrain. We build on this foundation by providing evidence on how the effects of these natural geographic advantages evolve over time and how this evolution depends on political choices made over trade and industrial policy.

This work also contributes to the literature on path dependence in economic development, both in general and specific to urbanization. Historical dependence has featured in existing research on urbanization in two important ways. First, many scholars have noted that the location of existing cities may shape the formation of new ones, both positively (for example, by opening up possibilities for local trade) and negatively (by crowding out the potential for nearby urban growth) (Fujita & Mori 1996, 1997, Behrens 2007, Bosker & Buringh 2015). Second, historical dependence may shape the growth and longevity of existing cities as areas of early population concentration increase in size due to the benefits of increasing returns and agglomeration economies (Krugman 1993, Bleakley & Lin 2012, Henderson et al. 2016, e.g.,) or because of natural demographic growth from existing urban populations (Jedwab et al. 2014). We find evidence of both types of historical persistence in Mexican urbanization. Areas with more dense colonial populations are more likely to be urban today, and the largest cities in the country received disproportionate growth during the 20th century.

However, the Mexican case also illustrates the limitations of historical persistence in explaining the contemporary city system. As trade and industrial policy drove settlement and investment northward, remote places like Tijuana (a ranch of less than 300 people in 1900) and Ciudad Juárez (a modest railroad town of around 8,000) grew to become some of the largest cities in the country, while important colonial cities and mining centers nearer to Mexico City, such as Guanajuato and Zacatecas, faded from importance. The role that

increasing economic integration with the United States played in remaking Mexico’s city system is similar to what has been found in work linking trade patterns and urbanization in Europe (e.g., Redding & Sturm 2008, Redding et al. 2011, Bosker et al. 2013). Geographic advantage is policy- and context-dependent, and policy changes can upend even long-running persistence in investment and urbanization.

A final contribution of this work is to the literature on urbanization in developing and middle-income economies. Urbanization tends to increase as countries develop, and more urban population raises the prospects for further economic growth (e.g., Overman & Venables 2005, Jedwab et al. 2014). Several scholars have argued that patterns of urbanization in countries that urbanized early were distinctive from those being observed in “late developers” in Africa, Latin America, or Asia today (Overman & Venables 2005, Jedwab et al. 2014, Henderson et al. 2016). The extent to which lessons from urbanization in medieval Europe or the Middle East can be applied to understanding urbanization in contemporary developing countries is thus unclear. We examine the urbanization trajectory of a country as it grew from low to middle income, a little-studied path that remains open to the majority of the world, but is not yet well understood. Our findings provide evidence on the role that policy can play in structuring urbanization in this setting, highlighting the potential for political actors to reshape regional development patterns.

Our paper proceeds as follows. We begin by reviewing existing theories on geography and path dependence in urbanization, focusing on sources of persistence and change in urban development. We then discuss the sources and construction of the datasets used in the paper. Section 4 presents evidence on the correlates of urbanization across time, comparing trajectories during the pre-industrial period (1570–1900) and the period of Mexico’s urban transformation (1900–2010). Section 5 uses a panel strategy to examine changes in how geography and history influenced urbanization during this second period. We conclude by discussing the implications of the findings for the role of geography and history in development.

## 2 Geography and path dependence in urbanization

What constitutes an advantageous location for urban development and how has this changed over time? Geography features in the literature on urban economics in two main ways. First, a location's inherent geographic characteristics determine the attractiveness of initial settlement. These "first-nature" characteristics include agricultural productivity, access to mineral or other resources, access to rivers or transport networks, and natural defenses (e.g., Weber et al. 1958, Bairoch 1988, Bosker & Buringh 2015). The attractiveness of settlement also depends on a location's geographic position relative to other centers of population ("second-nature" geography). Locations that are too far from other cities may be too remote from trade networks to develop, while those that are too close may be crowded out by the urbanization of neighboring areas (e.g., Pirenne 1925, Bosker & Buringh 2015).

In both cases, trade costs play a central role in structuring a location's geographic advantage (e.g., Anas et al. 1998, Fujita & Mori 1996, Krugman 1993, Duranton 1999, Konishi 2000, Behrens 2007). They determine how "close" a location is to another one (e.g., Behrens 2007), a second-nature feature. However, trade costs also play an important role in first-nature geography. Urban areas house a higher population density than can be supported on the land they occupy and must import food to survive. When trade costs are high, cities are limited in size by the presence of food production within a small radius of the urban core. As technology advances and as barriers to trade fall, food can be brought in from farther away to support the urban population. Nearby land productivity, water resources, and the other natural features become less important to the placement of cities. This trajectory is analyzed in Bosker & Buringh (2015), who examine the role of geography in the establishment of the modern city system of Europe. A similar argument is made by Henderson et al. (2016), who show that agricultural productivity played a less important role in determining the location of cities in countries that developed later than those that developed earlier because of improvements in transport technology over time.

The importance of trade in urban development suggests a mechanism through which

policymakers could—either purposefully or inadvertently—shape where cities end up and how much they grow. Trade and transit costs depend on available technology, but they also depend on policy. The construction of transit options, such as railroads or maritime ports, can reshape the geographic advantageousness of different locations (Coatsworth 1981, Fujita & Mori 1996, Jedwab et al. 2015). Trade policy can also determine second-nature geography, how advantageous a location is relative to nearby areas. Krugman & Elizondo (1996), for example, present a model to illustrate how trade protectionism and import-substitution incentivize urban primacy by directing industrial production to a concentrated domestic market. Political factors themselves may play a role in determining geographic advantage for urban development. Political instability and uncertainty can drive over-concentration capital cities (Ades & Glaeser 1995), and a classic literature has linked warfare with increased urbanization as people take shelter in densely settled areas (Tilly 1989, Warman 2001, Dincecco & Onorato 2016).

If the foundation and growth of cities are related to policy, this raises the question of how much agency political actors have to alter the path of urbanization. Most research on urbanization highlights that population concentration remains extremely persistent over time. There are several reasons why this is could be the case. One is that some areas may be inherently geographically advantaged over others for supporting a dense population, and these remain attractive areas for investment and settlement regardless of technology or policy (e.g., Davis & Weinstein 2002). Another explanation is that spatial economies of scale and increasing-returns technology lead to economic and demographic concentration in places that urbanize early, even if these places are not or are no longer geographically advantaged. These spatial economies of scale could be due to preexisting infrastructure or other sunk costs in urban areas, such as schools or housing. Another possibility, suggested in a classic paper by Krugman (1991) among others, is that these historical antecedents help resolve ambiguity about where investment and settlement will locate in the future. Because increasing returns models are characterized by multiple equilibria, the earlier presence of a

city can signal to actors where settlement and investment are likely to be located in the future, mitigating “spatial coordination failures” wherein actors fail to co-locate or co-invest with others (Krugman 1991, Behrens 2007, Bleakley & Lin 2012, Jedwab et al. 2015).

Though all of these mechanisms would predict persistence in urbanization patterns, they make different predictions about the role that policy can play in altering the urban landscape. If some areas are inherently geographically advantaged over others, as is argued by Davis & Weinstein (2002), there is little that can be done to alter spatial inequality. If, however, historical persistence is driven predominantly by spatial coordination and expectations, as both Bleakley & Lin (2012) and Jedwab et al. (2015) find in recent work, policy and technology can play a role in setting a new spatial equilibrium if the signal is strong enough to change beliefs about where settlement and investment will occur in the future. Moreover, if policy and technology can change the attractiveness of a location for settlement, choices about these things may have important consequences for regional development.

In the remainder of this paper, we examine the relative explanatory power of geography, history, and policy on city emergence and growth in Mexico from the 16th century to the present. We focus on continuity and change in urban development and the ways in which policy choices altered the nature of geographic advantage and the pull of historical precedent.

### **3 Data and Setting**

We combine subnational data on population, urbanization, transport, geography, and policy from 1570 to 2010. This section describes the sources of our data and the methodology used to construct our key variables.

#### **3.1 Population and “urbanization”**

We use several datasets to trace population and urbanization over time. We rely most heavily on the Historical Archive of Localities (AHL), which is maintained by Mexico’s National

Institute of Statistics and Geography (INEGI). This dataset contains the population and political classification of the vast majority of localities in Mexico in each census or national count from 1900 until 2010. We use text analysis to link localities over time to their present geographic location. We also cross-reference this data with the hard copy of the locality-level census to ensure that we capture all urban localities in each census year. The data appendix provides further detail on adjustments made to this dataset to make it usable for this project.

Once localities are linked to a geographic location, we aggregate information on total population and urban settlements to the level of 225 km<sup>2</sup> (15-by-15 km) grid cells. This is the average size of Mexican municipalities today. The grid cells are our primary unit of analysis. The grid approach addresses the problem that both contemporary and past administrative boundaries and metropolitan area distinctions were determined by urbanization patterns and government policy (González Navarro 1974, Unikel 1976).

We code a grid cell as 1 if it contains one or more urban localities and 0 otherwise. There is no consensus in the literature regarding the definition of a city (Henderson 2005, Glaeser 2007). We therefore apply two population thresholds to determine whether a given locality within a grid cell is “urban”: a low threshold of 5,000, and alternative threshold that varies over time, set equal to 0.04% of the population, which is equivalent to 5,000 in 1900 and 50,000 in 2010. While the first threshold might seem small, INEGI’s official cutoff for urban status is a population of only 2,500 people, and Bosker & Buringh (2015) use a 5,000-person cutoff in their analysis of urban development in Europe. It also bears mentioning that the relative city threshold of 0.04% is consistent with theory by ? suggesting that city sizes should grow over time due to complementarities between human capital accumulation and agglomeration economies. The percentage population threshold is also consistent with the observation that the number of cities in a country does not usually increase substantially over time (Henderson 2005) – in 1900, for example, 159 grid cells have a city in them, as defined by this threshold. This increases to 176 grid cells in 2010. Using the 5,000 individual cutoff, there are 163 urban grid cells in 1900, and 1,065 in 2010.

Figure 1 shows the distribution over time of the binary “urban” indicator variables, as well as of grid cell density. The number of cities as measured by the 5,000 person cutoff increases over the 20th century with the steepest increases occurring between 1940 and 1970. Using the relative measure of city size, we capture the de-urbanization of the early 20th century as well as the growth of larger cities during the later part of the period.

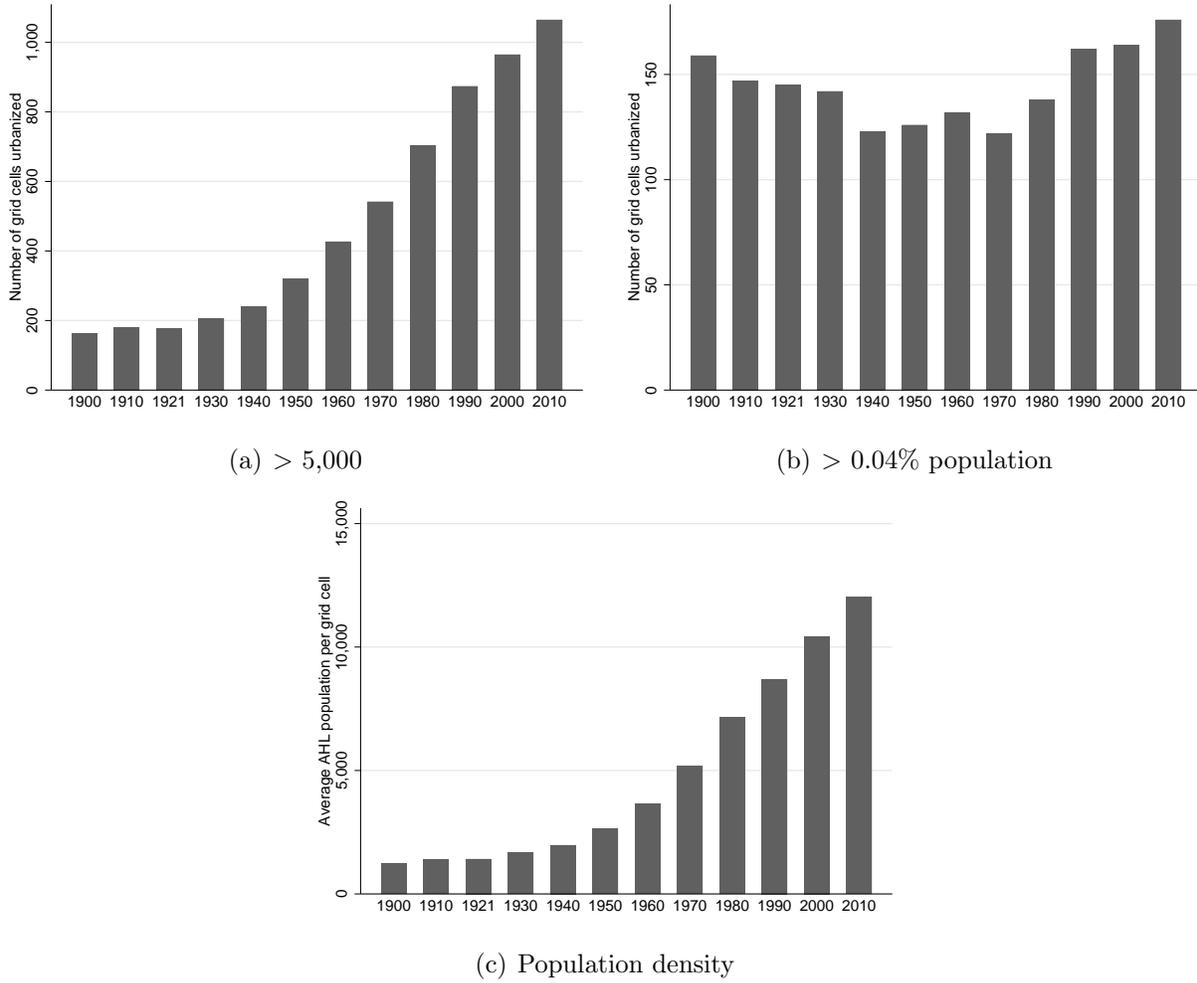
Finally, we also examine grid-cell population density as an alternative measure of population and economic concentration, following Davis & Weinstein (2002) and others, although we note that this measure is problematic since population is undercounted in rural areas in the early part of the century, and because there are many areas of dense population in Mexico that are decidedly not urbanized in the sense of providing urban services and encouraging agglomeration. To control for potential congestion or agglomeration effects that might confound our analysis, we calculate the presence of cities within 25- and 50-km radii of each grid cell and condition on these measures in some specifications. Though these spatial spillovers are not a primary focus of our analysis, it is important to include them, as our measures of policy, geography, and history are also spatially correlated.

### 3.2 Colonial population

Though comprehensive, locality-level data in Mexico are unavailable prior to the 20th century, we examine district-level data on population concentration beginning in 1570. We do this for two reasons. First, we expect that the determinants of population concentration in the colonial era may have been different given differences in technology, economic structure, and politics. Second, population density during this “baseline” time period may continue to shape urban development today through the mechanisms discussed above.

We digitize estimates of colonial population from Gerhard (1993*a*, 1993*b*, 1993*c*), who uses the *relaciones geográficas* as his primary source of information. We examine three snapshots of colonial population: in 1570, the first year in which we have data for much of the colony; in 1650, which is close to the nadir of indigenous population following Mexico’s demographic

Figure 1: Two different ways of identifying “cities”



Figures show the number of grid cells urbanized by decade according to the AHL data, using population cutoffs of 5,000 (a), 0.04% (b), and grid cell density (c).

collapse;<sup>3</sup> and in 1800, just before the War of Independence. Gerhard’s data are reported at the level of 1786 political divisions and are typically recorded in terms of tributaries, or the number of individuals paying tribute to the Spanish Crown. Each married male counted as one tributary, and unmarried adults and widows counted as half of a tributary. The ratio of tributaries to total indigenous population was approximately 2.8 in the late 16th century (Gerhard 1993*a*, Cook & Borah 1960, 1971). In 1800, densities are given in total population (rather than tribute units). These data and their reliability are described in extensive detail in Sellars & Alix-Garcia (2017). Figure 2 in Section 4.1 presents the spatial extent of Gerhard’s data for 1570 and 1650. Detailed population data are unavailable for much of northeastern Mexico in the early colonial period as the region had not yet come under solid Spanish control.

### 3.3 Location fundamentals and trade costs

We create several measures of locational attractiveness for urban development and trade access using geographic data. These measures include the standard deviation of elevation, to account for the ruggedness of the terrain, and an indicator representing whether the average elevation of a grid cell is lower than 1500 meters. This second measure is meant to proxy for the disease environment as malaria, yellow fever, and other diseases inhibited colonization of low-lying areas (e.g., Hassig 1985). Both measures were extracted using a 30-meter digital elevation model maintained by INEGI. We also include a measure of potential agricultural productivity for low-input, rain-fed maize, which has been the main staple crop in Mexico for centuries. This measure was extracted from the Food and Agriculture Organization’s Global Agro-Ecological Zones (GAEZ) dataset (IIASA/FAO 2012). The GAEZ potential productivity measure is calculated using exogenous information on climate, soil type, slope, and average rainfall calculated at a 5-arcminute resolution (about 10-km cells in Mexico). The potential productivity of maize is highly correlated with that of many other grain and

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<sup>3</sup>Hassig (1985) and Knight (2002) both estimate that the low point in population was during the 1630s.

vegetable crops. Because Mexico has no major navigable rivers, we include freshwater access among our proxies for geographic advantage (as opposed to trade advantage), calculated as distance to the nearest river or lake using contemporary spatial data from INEGI.<sup>4</sup>

Because our study period spans a great number of years, direct proxies for transportation costs and internal trade are limited. We use qualitative information to examine changes in these factors in different time periods, as we discuss below. We also calculate two measures of access to external trade: the Euclidean distance from each grid cell to the US border and to the nearest “anchorage area” (NOAA 2014). Anchorage areas include both ports and natural harbors. Ports are places where infrastructure allowing for trade through shipping already exists, and natural harbors are areas with sufficient depth and protection to allow ships to drop anchor. These points are presented in Figure 2. We include distance to coast as a control variable to help isolate the effect of ports on city development. As a proxy for internal trade pull, we calculate the distance from each grid cell to the nearest city with a population greater than 15,000 in 1878 (Unikel 1976).

## 4 Persistence and change in population concentration

In the subsections that follow, we estimate the correlates of urban concentration over time using a series of cross-sectional regressions:

$$S_{us} = F(\alpha + \mathbf{X}_{\mathbf{u}}\beta + \epsilon_{us}) \quad (1)$$

Our dependent variable is either a binary indicator ( $S_{us}$ ) capturing whether a grid cell includes a locality of over 5,000, 15,000, or 50,000 population in a given year or a measure of population density. We use a probit model for the binary dependent variable models<sup>5</sup> ( $F(\cdot) =$

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<sup>4</sup>There have been some shifts in the placement of rivers, streams, and lakes over time because of human intervention and other factors. One prominent example is the massive drainage project around Mexico City in 17th century.

<sup>5</sup>We use a probit model to enable us to calculate well defined predicted probabilities for urban development. The results are robust to using OLS for these specifications as well.

$\Phi(\cdot)$ ) and ordinary least squares in the second. The matrix  $\mathbf{X}_u$  includes the geographic covariates discussed above. We include a spatially and temporally lagged dependent variable in some specifications to account for agglomeration and congestion in city development. We deliberately do not include state fixed effects in these specifications as we are interested in measures of geographic access and locational quality overall and do not wish to identify these effects off of within-state variation. Unless otherwise noted, standard errors are clustered at the level of the modern state.

#### **4.1 Urban development in Mexico, 1519–1900**

We begin by examining the correlates of population concentration in the colonial period. At the time of the Spanish Conquest, the Triple Alliance (Aztec Empire) was a large and urbanized society with as many as 20 million residents (Gibson 1964, Cook & Borah 1971, Hassig 1985). The nexus of population and power was the altiplano in the center of the country, which had several geographic advantages that encouraged population concentration. The area around Tenochtitlan (now Mexico City) is located outside of the tropical zone in an area where maize productivity is relatively high. Though this area is mountainous, Tenochtitlan was located in the middle of a large lake system. This was used for trade with hinterland areas to feed city residents and accumulate wealth (Hassig 1985, Ch. 2). The lake system was especially important given the high cost of overland transit. Prior to the arrival of the Spanish, there were no pack animals and the wheel was not used for transport. Overland trade took place on foot, and the high cost of transport placed natural limits on the size of localities and the structure of the urban environment (Hassig 1985).

Existing demographic and trade patterns were upended following the Conquest in 1519–21. Colonial rule ushered in a new political and economic structure, though the Spanish maintained Mexico/Tenochtitlan as the political capital. The Conquest was also accompanied by one of the most dramatic demographic collapses in history. By 1650, a combination of disease, drought, and famine reduced the population by over 90% by some estimates (Cook

& Borah 1971, Hassig 1985). The magnitude of the collapse has few parallels in history, the closest historical comparison arguably being the depopulation of Europe during the Black Plague.

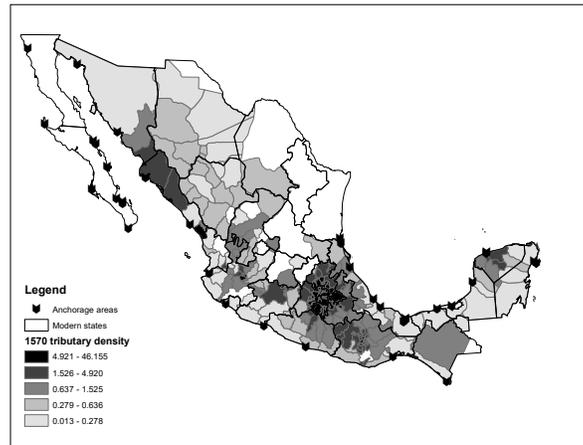
Figure 2 presents the geographic distribution of population concentration at three points during the colonial period: around 1570 (the first year in which our data are relatively complete), around 1650 (close to the nadir of Mexico’s population), and 1800 (at the end of the colonial era). Darker colors indicate areas of greater population/tributary density. In 1570, the areas of greatest population concentration were predominantly around Mexico City. Some areas of contemporary Oaxaca, Yucatán, Michoacán, and Sinaloa also had relatively high population densities due to pre-Columbian settlement (Gerhard 1993*a*). While comprehensive population data from the time of the Conquest do not exist, the distribution in the 1570 map conforms with qualitative descriptions of the earlier time period in archival documents and other sources (e.g., Cook & Borah 1971, Hassig 1985). Though much of Mexico was severely affected by the population collapse of the 16th century, the area around Mexico City retained its relative dominance in 1650.<sup>6</sup>

As the colonial period progressed, population shifted towards mining and agricultural production in the center north and west that had not previously supported dense populations (Unikel 1976, Knight 2002). Between 1700 and 1800, regional centers like Guadalajara grew into cities, driven by new immigration from Spain and the emergence of a “merchant elite” benefiting from rising inter-colonial trade (Unikel 1976, Knight 2002). By royal policy, virtually all external trade was routed through the port cities of Veracruz and Acapulco, which led to a reorganization of transport networks to facilitate movement of goods and people between these cities and central Mexico (Unikel 1976, Hassig 1985, p. 169–171). Settlements along the roads between Mexico City and the ports thus saw considerable growth, while pre-Columbian commercial centers bypassed by the road, such as Texcoco, declined in population and importance (Hassig 1985, p. 174–5).

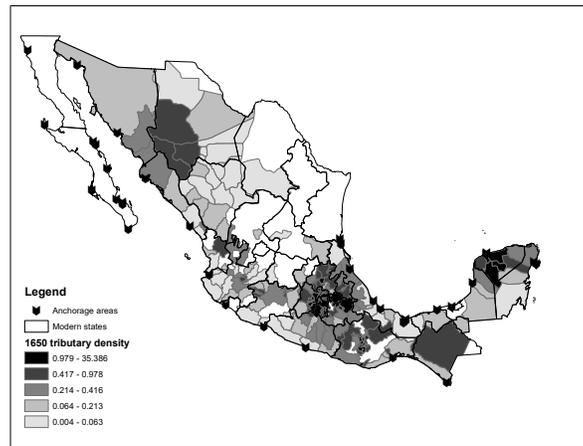
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<sup>6</sup>Note that the scale of the maps is recorded in quantiles; the 1650 density numbers are of a much smaller magnitude than those of 1570 due to the collapse.

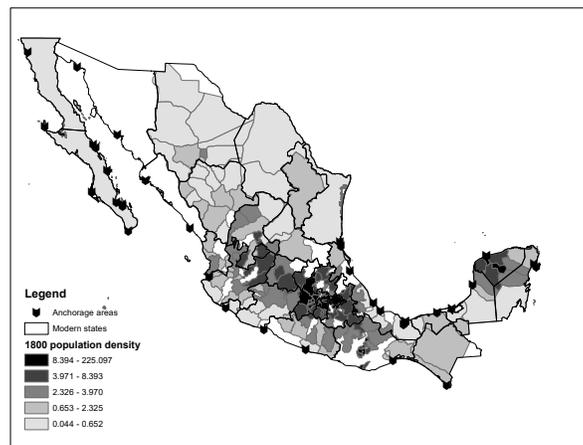
Figure 2: Colonial era population densities



(a) 1570



(b) 1650



(c) 1800

White spaces are missing data. 1570 and 1650 are measures of tributaries to the crown, while the 1800 density measures total population per square kilometer. Legend shows higher density quintiles in darker colors. Quintiles are within year.

However, despite the major economic, political, and demographic upheaval of the colonial era, what is most striking is the persistence in the distribution of population. Population density at the end of the colonial period in 1800 remained highly correlated with population density in 1650 ( $\rho = 0.70$ ) and 1570 ( $\rho = 0.83$ ). In Table 1, we more systematically examine the relationship between population density at these three intervals and the geographic covariates described above. Reported are OLS estimates using the log of population density in 1570 (Column (1)), 1650 (Columns (2-3)), and 1800 (Columns (4-6)) as the dependent variables.

Table 1: Correlations of colonial density, grid cells

	Ln(density, 1570) (1)	Ln(density, 1650) (2)	(3)	Ln(density 1800) (4)	(5)	(6)
Elevation < 1500 m	-0.562*** (0.197)	-0.335 (0.294)	0.023 (0.303)	-0.090 (0.206)	-0.405 (0.239)	0.045 (0.165)
Std grid cell elevation	0.002** (0.001)	0.001 (0.001)	-0.000 (0.001)	-0.001** (0.001)	-0.000 (0.001)	-0.001*** (0.000)
Ln(maize productivity)	0.603** (0.264)	0.479 (0.314)	0.012 (0.318)	-0.147 (0.171)	-0.200 (0.188)	-0.288** (0.110)
Ln(km to border)	0.223 (0.202)	0.155 (0.188)	-0.013 (0.148)	0.419*** (0.100)	0.581** (0.208)	0.315*** (0.077)
Ln(km anchorage)	-0.173 (0.180)	-0.259 (0.189)	-0.112 (0.127)	-0.182** (0.077)	-0.301*** (0.105)	-0.227** (0.088)
Ln(km coast)	0.023 (0.099)	0.046 (0.083)	0.022 (0.067)	0.039 (0.055)	0.156* (0.082)	0.033 (0.056)
Ln(km water)	-0.039 (0.037)	-0.035 (0.070)	0.006 (0.055)	0.033 (0.028)	0.024 (0.025)	0.052** (0.024)
Ln(Tributary density, 1570)			0.725*** (0.126)	0.815*** (0.085)		0.793*** (0.087)
Ln(Tributary density, 1650)					0.528*** (0.119)	0.123 (0.100)
Observations	6491	5842	5736	4495	4017	3951
Adjusted $R^2$	0.242	0.132	0.489	0.715	0.618	0.805

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Population density in 1570 is most strongly determined by maize productivity and elevation, with greater density concentrated in higher elevations outside of malarial/disease zones. More rugged terrain is also positively related to population concentration in 1570, consistent with the hypothesis that early settlements thrived in areas that were easier to defend. Terrain ruggedness is negatively related to late colonial density, however. This would be consistent with a decline in the importance of defensible location. Notably, distance to ports and anchorage areas had no discernible effect on population density in the early colonial period, but it is negatively related to density in 1800 in line with the increasing importance of maritime trade in late colonial era.

The most striking finding is the marked persistence in population density over time. After nearly 300 years of Spanish rule, population density in 1800 remained higher in areas of dense pre-colonial settlement. The coefficient estimates indicate strong historical persistence in the interim as well; the elasticity of both 1650 and 1800 density to that of 1570 is between 0.74 and 0.88. Though consistent with much of the work on historical persistence in urbanization, this persistence is somewhat surprising given the context. Colonial rule forced a major reorganization of religious, social, and political institutions (e.g., Hassig 1985, Gerhard 1993*a*). This reorganization occurred alongside the dramatic demographic collapse discussed above, which reduced the indigenous population by over 90% by some estimates. Even in the face of this unprecedented population shock, however, populations rebounded in many of the same locations as they had occupied prior to the collapse. This suggests that the shift in societal organization induced by the Conquest and the collapse was not enough to alter the long-run spatial equilibrium of settlement, investment, and political power.

Several factors may account for this persistence. First, colonial institutions were initially designed to extract wealth quickly by usurping the existing Aztec tribute system. This incentivized colonial investment and settlement in areas of dense pre-colonial population (Gibson 1964, Hassig 1985, Gerhard 1993*a*). Though strategies of wealth extraction shifted in the wake of the demographic collapse (e.g., Sellars & Alix-Garcia 2017), settlement pat-

terns persisted, and most immigration from Spain was driven to pre-existing urban areas (Unikel 1976, Knight 2002, p. 61, p. 177-8). Second, despite the political and economic reorganization of the colony, taxation policy kept the population tied to specific villages, inhibiting internal migration (Knight 2002). Finally, because the cost of overland transit remained high, interregional trade was limited, and settlement patterns remained driven by nearby grain production in the central altiplano.

Settlement patterns changed little following the War for Independence (1810–21). Mexico experienced stagnant demographic and economic growth for most of the 19th century due to ongoing warfare, economic uncertainty, and political fragmentation.<sup>7</sup> The road system remained limited due to a lack of investment in infrastructure, inhibiting trade and movement. As late as 1873, the country had less than 5-km of high-quality road (i.e., passable by four-wheeled carts) per 10,000 inhabitants, less than one-tenth of the U.S. figure, and the constant risk of banditry added to transportation costs (Haber 1992, Beatty 2001). Internal trade remained concentrated around Mexico City and in a series of disconnected regional markets (Unikel 1976).

There were few significant changes in infrastructure until the Porfirian era (1876–1910). During this time, railroad development increased dramatically, and freight costs dropped to around one-third of their pre-railroad levels (Coatsworth 1978). This period also coincided with an expansion of political support for export-oriented economic activity through a combination of tax relief and tariff relaxation. This led to economic growth and land concentration, though a limited increase in international trade based on available statistics (Table B1). At the turn of the 20th century, Mexico remained predominantly rural. Around 65% of the working age population was employed in agriculture (Reynolds 1970), and nearly 90% of the population lived in localities of less than 15,000 people.

In Table 2, we examine correlations between city location in 1900 and our main geographic and historical covariates. Reported are the regressions using the time-variant cutoff for city

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<sup>7</sup>These factors are described in depth in Coatsworth (1978) and Haber (1992), among others.

Table 2: Correlates of urban grid cells in 1900

	Dep. var: City = 1					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.012* (0.006)	-0.013* (0.007)	-0.010* (0.006)	-0.010* (0.006)	-0.010* (0.006)	-0.011* (0.006)
Std grid cell elevation	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
Ln(km coast)	0.008*** (0.002)	0.012*** (0.003)	0.009*** (0.002)	0.009*** (0.002)	0.009*** (0.003)	0.009*** (0.003)
Ln(km water)	-0.000 (0.001)	0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)
Ln(maize productivity)	0.012*** (0.003)	0.007** (0.003)	0.008*** (0.003)	0.009*** (0.003)	0.009*** (0.003)	0.009*** (0.003)
Ln(km to 1878 city, Mexico)	-0.006*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)	-0.008*** (0.001)	-0.008*** (0.001)
Ln(km to border)	-0.001 (0.003)	0.005 (0.005)	-0.003 (0.003)	-0.002 (0.003)	-0.003 (0.003)	-0.002 (0.003)
Ln(km anchorage)	-0.012*** (0.002)	-0.016*** (0.003)	-0.012*** (0.003)	-0.013*** (0.002)	-0.012*** (0.003)	-0.013*** (0.003)
Ln(Tributary density, 1570)		0.006*** (0.002)				
Ln(1570 trib density, imputed)			0.005*** (0.002)		0.005*** (0.002)	
Ln(1570 trib density, zeros for missing)				0.006*** (0.002)		0.006*** (0.002)
= 1 if missing 1570 data				-0.004 (0.003)		-0.003 (0.004)
City of 15000, t-1, 50 km					-0.015** (0.006)	-0.015** (0.006)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$						

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

location for consistency with later results. Results using the cutoff of 5,000—arguably more relevant for early urbanization (Bosker & Buringh 2015)—are presented in Appendix Table B3. In 1900—as in the late colonial period—grid cell elevation, distance to anchorage, and agricultural productivity are positively related to urban areas. Distance to 1878 urban centers is negatively related, indicating the pull of internal hubs. Historical population density is strongly related to urbanization. Because this data is incomplete, the table also uses two approaches for ensuring the results are representative of the entire country. First, we impute values for 1570 density using estimations from column (1) of Table (1). These results are shown in column (3). Second, we replace missing values with zeros and include an indicator variable for missing (column (4)). It is noteworthy that the inclusion of density does not change any of the coefficient values, and that the missing variable approaches result in nearly equivalent point estimates for both density and the other covariates. Finally, the last two columns control for neighborhood effects by including an indicator for the presence of other cities of substantial size within a 50 km radius. These effects are negative, though the important observation for our purposes is that their inclusion does not change the effects of the other variables.

At the time of the Revolution in 1910, the distribution of Mexico’s population strongly resembled that of the early colonial period. Most of the country remained rural. Though trade and economic restructuring had shifted populations somewhat toward the coasts and mining areas, settlement and investment remained concentrated on traditional population centers. There were only six cities of above 50,000 population in 1900—Guanajuato, Monterrey, Puebla, San Luís Potosí, Guadalajara, and Mexico City—and all had been important population centers during the colonial period. Over the next century, however, Mexico’s demographic structure and city system changed dramatically. By 2000, the vast majority of Mexicans lived in cities, and some of the country’s largest metropolitan areas, such as Tijuana or Ciudad Juárez, had grown up in sparsely settled areas far from the dense altiplano of the center. In the remainder of the paper, we examine sources of persistence and change

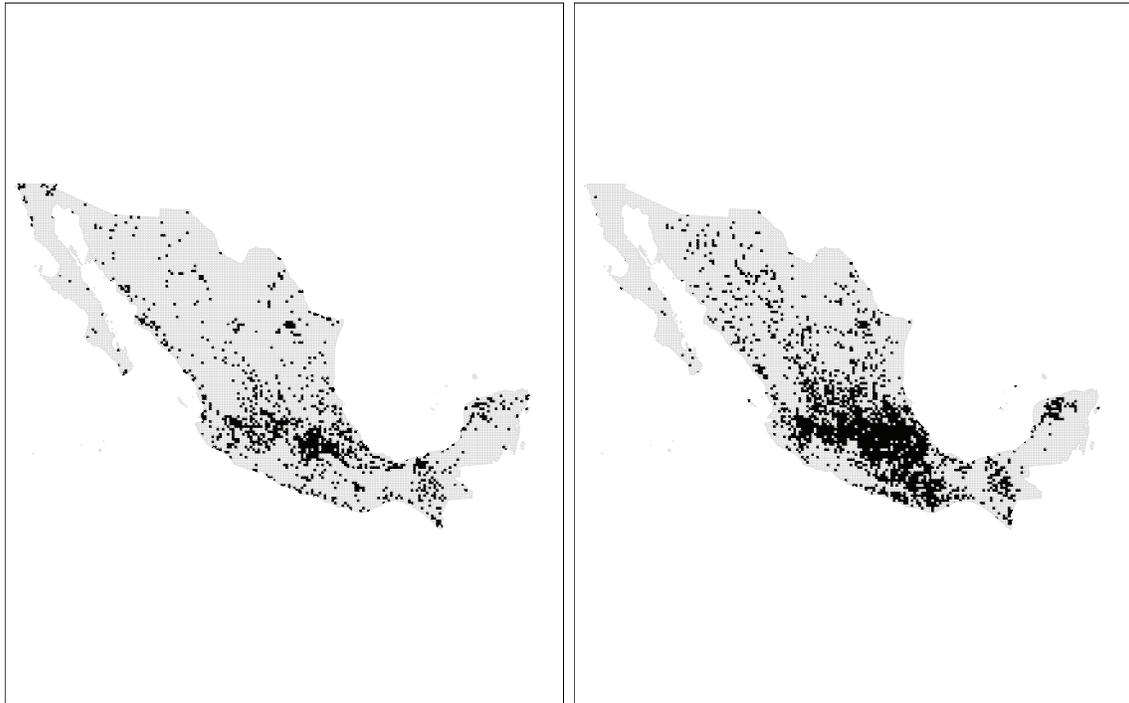
in Mexico’s urban transformation

## 4.2 Mexico’s Urban Transformation

There are significantly more Mexican cities today than there were in 1900. Figure 3 presents the location of urban centers in contemporary Mexico. In the left column, dark grid cells indicate the cell contains at least one “urban” locality as of 2010 using the 5,000 (top) and 50,000 (bottom) population thresholds described above. Just over 10% of the grid cells contain a locality with a population of 5,000 or more. Urban areas under the 5,000-person definition cluster in the center of the country, along the coasts, and following the highways leading to border cities. There are over 200 localities of 50,000 people or more in Mexico, but they are clustered in fewer grid cells. While spread throughout the country, there are several clusters of large cities around the sizable metropolitan areas of Mexico City, Guadalajara, and Monterrey.

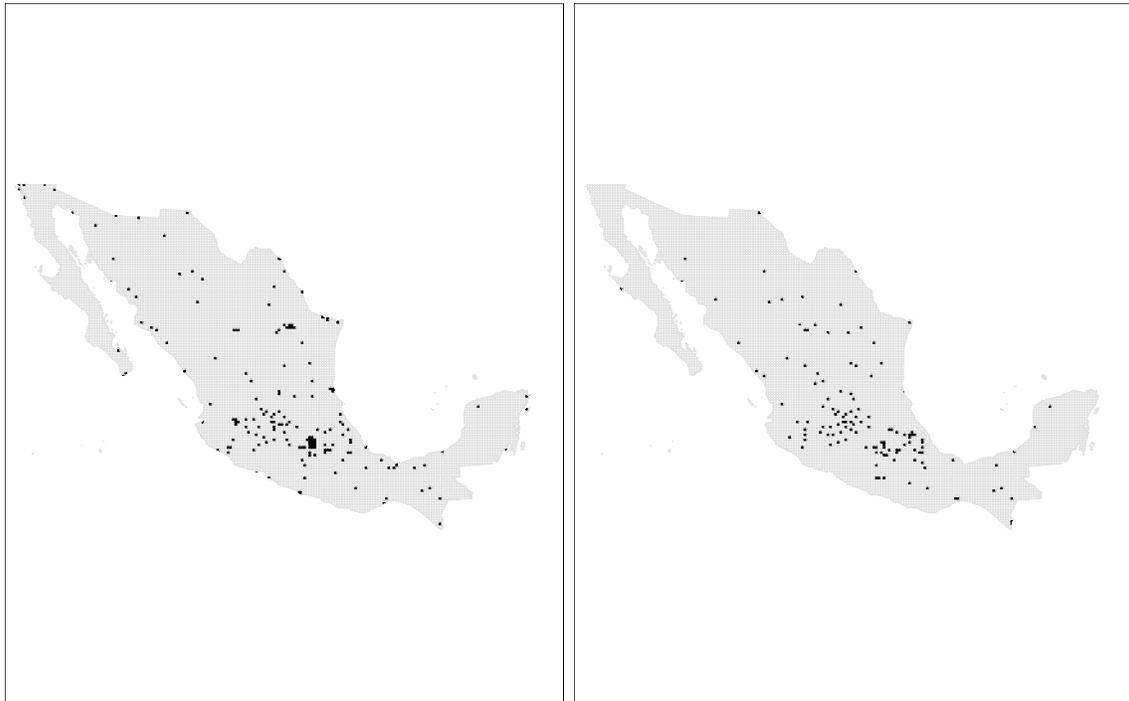
Demographic change can explain some of the country’s rapid urbanization. The country grew by a factor of eight between 1900 and 2010. However, population growth alone cannot explain the geographic pattern of city growth. In the right column of Figure 3, we examine what Mexico’s urban system would look like today had all localities in the country grown at the same rate between 1900 and 2010. To create this counterfactual population, we use each locality’s 1900 population as the baseline and multiply this by Mexico’s 2010 population (112,336,538) over its 1900 population (13,607,259). Under the counterfactual, there would be many more—nearly twice as many—grid cells containing localities of 5,000 people or more as actually exist. The distinction is especially evident in the center of the country, where many small towns failed to grow proportional to population. By contrast, there would be somewhat fewer grid cells today containing large, 50,000-person cities. The spatial distribution of large cities also differs from the counterfactual. More large cities are clustered around central metropolitan areas and more large cities are located along the U.S. border than would otherwise be expected.

Figure 3: Mexico's urban distribution: actual and counterfactual



(a) Actual: > 5,000

(b) Counterfactual: > 5,000



(c) Actual: > 50,000

(d) Counterfactual: > 50,000

Units on map are 15 x 15 km grid cells. Cells are black when population in a grid cell locality exceeds the relevant threshold. Left side panels are the actual city distribution in 2010. Right side panels present counterfactuals under the assumption that 1900 localities all grew at the same rate.

Why did some areas of Mexico urbanize rapidly while others failed to grow? In this section, we discuss sources of persistence and change in Mexico’s urban development during the 20th century. We divide the century into three eras: revolution and restructuring (1910–40), industrialization and import-substitution (1940–70), and the period of political and economic liberalization (1970–2010). We summarize important features of each era in Table B1 in the appendix. We build on this analysis in Section 5 by estimating a series of flexible panel regressions to examine continuities and changes in the effects of locational fundamentals and historical persistence in urban development over time.

#### **4.2.1 Revolution and restructuring: 1910–1940**

The Mexican Revolution of 1910 and subsequent civil war severely disrupted urbanization patterns. Between 1910 and 1921, the population of Mexico declined by about 5% due to violence, disease, and emigration to the United States. Major transportation networks—particularly railroads—were destroyed by revolutionaries hoping to weaken the regime (Coatsworth 1978). Economic growth and trade faltered. The accumulated value of exports fell by 22 percent in 1921 relative to 1912 levels (Ficker 2004). Though much of the fighting had ended by the 1920s, political control of the country remained tenuous. Between 1911 and 1914, there were five presidents, and between 1914 and 1934, seven. Violence and unrest continued in much of the countryside, temporarily driving people into regional population centers and out of villages (González Navarro 1974, Warman 2001).

As the government reconsolidated power, trade and export growth began to recover and eventually exceeded 1910 levels. However, the economic crisis of 1929 provided another major shock to the Mexican economy and society by halting export growth and precipitating the return of hundreds of thousands of migrants from the United States (González Navarro 1974, Knight 1991, Haber et al. 2003, Ficker 2004). In the wake of the crisis, there was a leftward turn in politics, culminating in the presidential election of Lázaro Cárdenas in 1934. Under Cárdenas, the government expanded agrarian reform, centralized control of

labor organizations, and nationalized the majority of forest, mineral, and oil resources. Political control was reestablished through the consolidation of one-party rule. This laid the foundation for the period of rapid growth and industrialization that followed (Haber et al. 2008).

#### **4.2.2 Industrialization and ISI: 1940–1970**

In 1940, the population remained rural, with 20 percent living in cities (Sobrino 2010) and 50 percent living in communities of less than 1,000 people (Unikel 1976). Sixty percent of population growth during the 1920s and 1930s had been concentrated in communities of less than 2,500 people (Unikel 1976, p. 27), and employment in agriculture was at its modern peak of 70% of the working population (Reynolds 1970). These patterns changed dramatically over the next 30 years. The urban population of Mexico increased by a factor of five between 1940 and 1970, driven by rapid industrialization and demographic growth.

During World War II, demand for industrial products drove up wages and decreased urban unemployment in Mexico, stimulating rural-urban migration. Modest-sized border towns such as Tijuana, Ciudad Juárez, Reynosa, and Matamoros saw rapid growth during this period as a result of increasing American demand for Mexican industrial products and the relocation of U.S. population towards military bases in the south of the country (Unikel 1976, p. 39). After the war, economic policy encouraged the continuation of urbanization trends. Presidents Ávila Camacho and Alemán (1940–46 and 1946–52) introduced series of tariff, regulatory, and exchange-rate policies designed to spur the growth of domestic industry. The program of import-substitution industrialization (ISI) increased demand for Mexican manufacturing and spurred urbanization (Reynolds 1970, Unikel 1976, Haber et al. 2008). The *maquiladora* program, a linchpin of the ISI system, began in 1966 and encouraged the opening of labor-intensive export-processing plants along the northern border (Moreno-Brid et al. 2005). Road construction and paving increased rapidly to support industrial growth, improving transport linkages in the center of the country and making northern cities more

accessible and attractive for settlement (Reynolds 1970, Unikel 1976).

As a result of these and other policies, the share of manufacturing in GDP increased from 15 to 25 percent between 1940 and 1970. The percentage of the population employed in agriculture, by contrast, fell from a peak of 70% in 1930 to 54% in 1960, declining further thereafter (Reynolds 1970). By 1970, the majority of Mexicans lived in large towns and cities for the first time in modern history. Forty-five percent of the population lived in localities of greater than 15,000 people, and another 8 percent lived in large towns of between 5,000 and 8,000 people (Unikel 1976, p. 31).

Though Mexico's rapid demographic growth can explain some of this shift, urbanization was not distributed evenly geographically. Much of the southeast and traditional mining areas in the center of the country saw little urban growth during this period. By contrast, the northern region and the area around Mexico City saw extremely rapid growth, disproportionate to their population (Unikel 1976, p. 39–42). ISI policies, which encouraged investment and settlement near Mexico City and northern industrial facilities, can explain some of this shift (Unikel 1976, Krugman & Elizondo 1996, Moreno-Brid et al. 2005). Road, irrigation, and utility construction were also important contributors to growth in northern areas, which were far from Mexico and in a less advantageous climate for agricultural production (Unikel 1976).

### **4.2.3 Political and economic liberalization: 1970–present**

In the 1970s, Mexico's political and economic model began to falter. Though high oil prices enabled the government to finance growth through public expenditures, oil-dependence exposed the country to external shocks from commodity markets (Haber et al. 2008). When the oil market collapsed in 1981, the government was forced to declare a moratorium on external debt service payments, and the period of economic expansion was over. This ushered in nearly two decades of economic crises and stagnant growth. Starting in 1982, Mexico became an experiment in trade liberalization, deregulation, and privatization as subsidies and

protections for domestic industry were lifted and the government took steps to encourage export-oriented growth (Moreno-Brid et al. 2004, 2005, Haber et al. 2008). During the 1980s, the government signed a series of bilateral trade agreements and became a signatory to the General Agreement on Tariffs and Trade. Official commitment to economic integration with the United States culminated with the implementation of the North American Free Trade Agreement in 1994.

Though these efforts had a disappointing effect on economic growth, they succeeded in altering the structure of the economy. Exports increased from 8 percent of GDP in 1970 to almost 30 percent currently. The composition of Mexican exports also changed. Today, 80% of exports are in manufacturing (compared with 20% in 1980), while the percentage of exports in oil and agriculture have fallen considerably (Moreno-Brid et al. 2004). Most importantly for this discussion, there were also important changes to Mexico's economic geography. Industrial production increasingly concentrated in the north and north-center regions nearer to the the U.S. border and highway system, as opposed to around Mexico City and domestic consumers as had been the case under ISI (Unikel 1976, Vilalta 2010). Other economic policies also generated shifts in urban development. Oil-producing areas in Campeche, Tabasco, and Veracruz grew quickly during the commodities boom, and remained centers of industrial growth afterwards (Unikel 1976, Vilalta 2010). Government policies encouraging tourism led to rapid urbanization in places like Cancún, Zihuatanejo, and Puerto Vallarta, all of which had been sparsely settled until the second half of the 20th century (Unikel 1976, Vilalta 2010).

#### **4.2.4 Contemporary city location**

By 2010, 80% of Mexicans lived in urban areas. However, the geographic position of contemporary urban areas differs from earlier periods. In Table 3, we examine the geographic-, policy-, and history-related correlates of contemporary city locations. These reveal interesting continuities and changes in urban development over the 20th century. Fundamentals

covariates (elevation, water, and maize productivity) remain important predictors of city location, though the importance of agriculture in Mexico’s economy has declined. Distance to anchorage area, distance to 1878 urban center, and distance to border all have important impacts on city location. Distance to border is statistically different from zero in this estimation, though it was not in the 1900 specification, and its magnitude is larger. Population density in 1570 is strongly correlated with the probability of a grid cell being urban conditional on other geographic covariates. The magnitude and significance of all coefficients in the regression remain largely the same even in the presence of spatial and temporal lags of city location.

These results illustrate that, despite dramatic changes in Mexico’s political economy, urbanization patterns remain persistent. However, some shifts in population concentration are evident. Cross-equation tests of the coefficients of this estimation with that of 1900 reject equivalence (Chi-2 value = 76.42  $p < 0.000$ ), indicating that the correlates of urbanization are different today than at the turn of the century. In the next section, we further probe the differences between 1900 and 2010 cities and examine the timing of city “emergence” in grid cells with different characteristics.

## 5 Continuities and change in urban development

As a first step in examining changes in urban development over the 20th century, we examine the trajectory of urban primacy in Mexico. A major theme of early research in the economic geography of urbanization is the development of “primate cities”: cities that dominate a country or region both in terms of size and political influence. Seminal works in this area emphasize the key role of internally-focused trade, high transport costs, and lack of political competition in the development of these cities (Ades & Glaeser 1995, Krugman & Elizondo 1996, Glaeser 2014). One implication of this work is that these metropolises should shrink as a country liberalizes economically and politically. Mexico City is often highlighted as a

Table 3: Correlates of urban grid cells in 2010

	Dep. var: City = 1					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.016** (0.007)	-0.016** (0.007)	-0.014** (0.007)	-0.014** (0.006)	-0.014** (0.006)	-0.015** (0.006)
Std grid cell elevation	-0.000** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)
Ln(km coast)	0.004 (0.002)	0.006* (0.003)	0.004 (0.003)	0.004 (0.003)	0.004 (0.003)	0.004 (0.003)
Ln(km water)	-0.003** (0.001)	-0.003** (0.002)	-0.003** (0.001)	-0.003** (0.001)	-0.003** (0.001)	-0.003** (0.001)
Ln(maize productivity)	0.016*** (0.005)	0.011** (0.005)	0.011*** (0.004)	0.012*** (0.004)	0.010*** (0.004)	0.011*** (0.004)
Ln(km to 1878 city, Mexico)	-0.007*** (0.001)	-0.005*** (0.001)	-0.007*** (0.001)	-0.007*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)
Ln(km to border)	-0.011*** (0.002)	-0.005 (0.003)	-0.013*** (0.003)	-0.012*** (0.002)	-0.013*** (0.003)	-0.012*** (0.002)
Ln(km anchorage)	-0.015*** (0.002)	-0.016*** (0.003)	-0.015*** (0.002)	-0.015*** (0.002)	-0.014*** (0.002)	-0.015*** (0.002)
Ln(Tributary density, 1570)		0.007** (0.003)				
Ln(1570 trib density, imputed)			0.007** (0.003)		0.006** (0.003)	
Ln(1570 trib density, zeros for missing)				0.007*** (0.003)		0.007*** (0.003)
= 1 if missing 1570 data				-0.004 (0.004)		-0.003 (0.003)
City of 15000, t-1, 50 km					0.010** (0.005)	0.010** (0.005)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$						

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

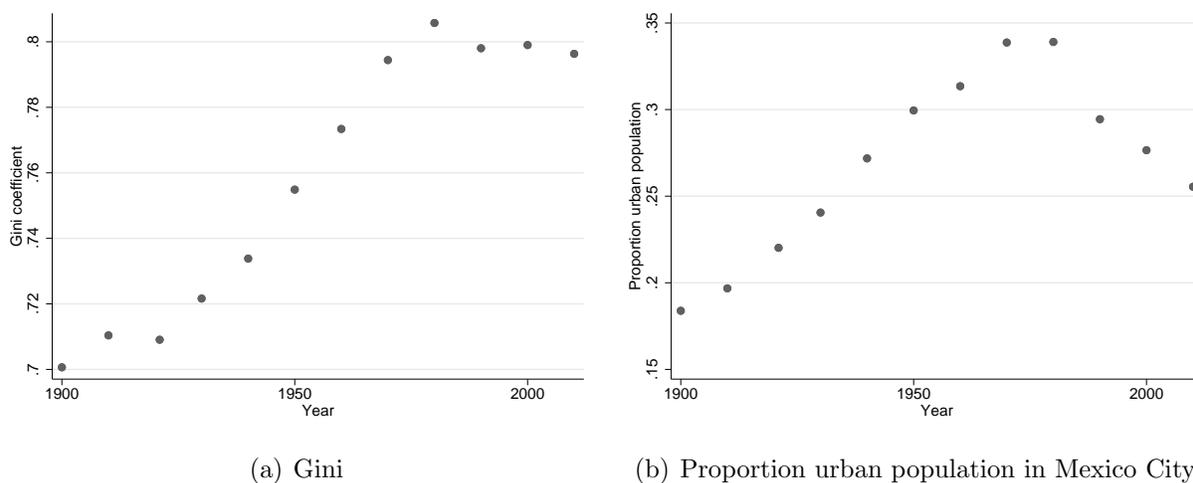
Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

canonical example of a primate megacity that developed as a result of numerous political (e.g., the centralization of power and one-party rule) and economic (e.g., ISI policies) factors.

In Figure 4a, we plot the Gini coefficient of city size in Mexico by year, using the aggregated AHL population data within metropolitan areas defined by the Mexican government.<sup>8</sup> The Gini coefficient captures inequality in the distribution of urban population across metro areas, specifically how much of the urban population is concentrated in bigger areas. We also plot the percentage of the total urban population of the country living in greater Mexico City for each year in our sample (Figure 4b). The Gini coefficient is relatively flat until 1930, which aligns with the slow growth of urban population up to 1930. It increases steadily until 1980, when it levels off and even slightly decreases post-1990. The proportion of the urban population living in Mexico City increases at an accelerating rate until 1970, and then begins to drop significantly in 1990.

Figure 4: Gini coefficients of SUN cities and population in DF



These temporal patterns suggest a correlation between import-led industrialization and ISI in the 1940–1970 period and the concentration of the population in large cities and especially around Mexico City. By contrast, the hold of the Mexico City region begins to

<sup>8</sup>This GIS layer, part of the Sistema Urbano Nacional (SUN), was created in 2012 to catalog urban development within Mexico.

weaken as political and economic liberalization progresses. This is in line with other work on this subject (e.g., Krugman & Elizondo 1996), and it suggests a role for economic policy in shrinking or amplifying the importance of agglomeration and economic centralization.

The cross-sectional evidence in the previous section also suggests that technological change and policy choice may have altered the importance of geographic fundamentals to urbanization as well. In figures 5 and 6, we map the predicted probabilities of grid cells being urbanized using the locational fundamentals (elevation, maize productivity, distance to coast, and distance to fresh water) and trade-related variables (distance to border, anchorage area, and 1878 city) respectively.<sup>9</sup> In the left side of each figure, we show the predicted probability of finding a city over the variable city threshold in a grid cell in 1900 using either the fundamentals (5) or the trade-related (6) covariates. In the right side, we present the percent change in the predicted probability of urbanizing using the same variables in 2010 relative to 1900.

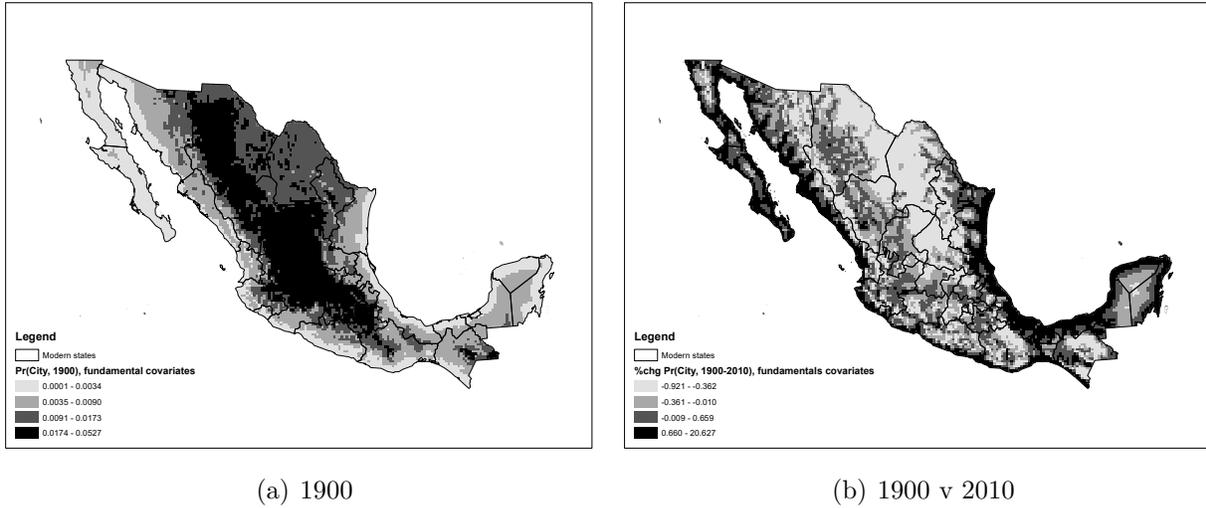
There is significant variation in the predicted presence of cities in 1900 based on locational fundamentals (Figure 5 (a)). Geographic predictors at this time period favored fertile highland areas in the center of the country, where the risk of malaria and tropical diseases were smaller. Some important changes are evident when comparing 2010 and 1900 predicted probabilities. First, it bears mentioning that this set of variables actually predicts a lower probability of urbanization in 2010 relative to 1900 for over half the grid cells (i.e., the percent change is negative). The highest change in predicted probabilities of urbanization are found in lowland areas along the coasts and in the Yucatan Peninsula, which likely captures the declining importance of disease environment on urban development.

The maps examining the influence of trade variables also demonstrate a substantial change in predicted probabilities. In 1900, distance to 1878 cities and to anchorage areas were important predictors of urbanization, as reflected in the figure. The Veracruz-Mexico

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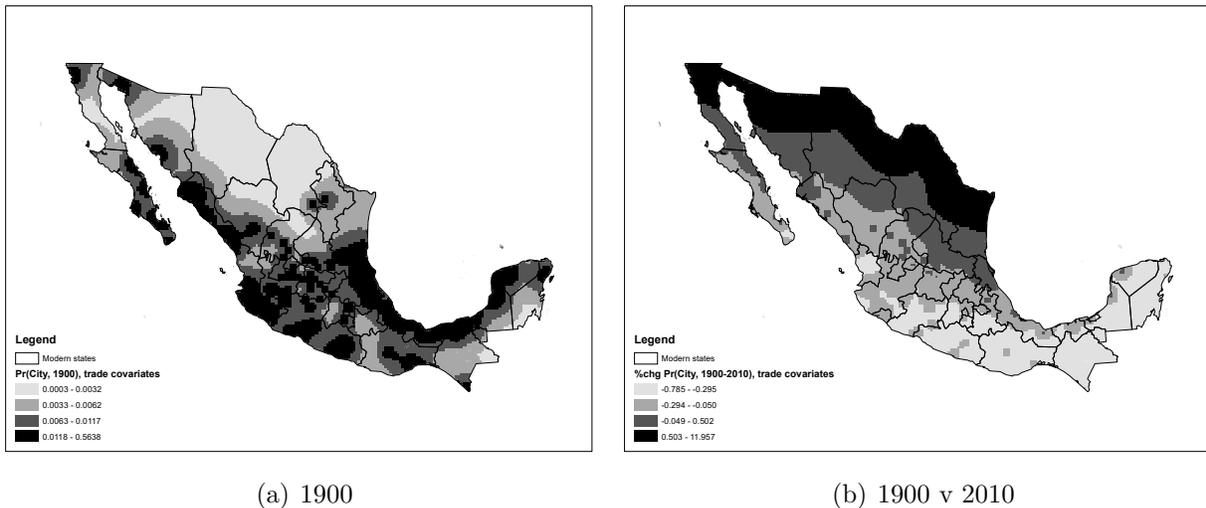
<sup>9</sup>The partial effects come from cross-sectional probit regressions on all of our covariates, where we extract the probability of city presence determined by these key groups of variables, setting all other variables in the regression to their mean values. Map shading is for quintiles within each map.

Figure 5: Predicted cities in 1900 versus 2010 using fundamentals covariates



Map (a) presents the predicted probability of a city in 1900, using only variation from elevation, maize productivity, distance to coast, and distance to fresh water. All other variables are set to their mean values. Map (b) presents percent change of these same predictions in 2010 relative to 1900. Predictions come from the specifications in column (2) of Tables 2 and 3.

Figure 6: Predicted cities in 1900 versus 2010 using trade covariates



Map (a) presents the predicted probability of a city in 1900, using only variation from distance to border, anchorage area and Mexico City. All other variables are set to their mean values. Map (b) presents the percent change of these same predictions in 2010 relative to 1900. Predictions come from the specifications in column (2) of Tables 2 and 3.

City-Acapulco corridor across the center of the country, a critical nexus of internal trade since the colonial era (Unikel 1976, Hassig 1985), has an especially high predicted level of urbanization in 1900 based on trade variables. Turning attention to changes in the predicted probabilities between 1900 and 2010, we can see that the biggest jump in predicted urbanization over the century occurs along the northern border.

The explanatory power of trade and geography on urbanization also varies over time. Removing the geographic variables from the 1900 regression lowers the pseudo-likelihood by 3.1 percent relative to the unrestricted model, while removing these same variables from the 2010 regressions lowers the pseudo-likelihood by 4.3 percent. For the trade variables, we see much larger effects. The change in the pseudo-likelihood between the unrestricted regression and one that limits the estimation to non-trade variables lowers the pseudo-likelihood by 8.6 percent in 1900, and by 12.1 percent in 2010. Trade variables have a greater increase in predictive power in 2010 than in 1900, relative to locational fundamentals. Below, we examine the evolution of the explanatory power of these variables in more detail using series of flexible panel regressions.

## 5.1 Estimation strategy

Our estimation is designed to identify how the effect of (time-invariant) geographic and trade-related characteristics has changed over time. To do this, we transform the cell-level data to a panel and estimate a series of fixed-effects regressions of urbanization since 1900. Our primary outcome variables are the “city” status indicators described above: whether a grid cell  $g$  in state  $s$  and in decade  $t$  contains a locality with population greater than 5,000, 15,000, or 50,000. These data are taken from the AHL based on the decennial censuses from 1900 to 2010.<sup>10</sup> We also use the log population density of the grid cell as an alternative measure of urbanization. To examine the evolving impact of covariates over time, we interact each variable with a series of indicators for important political and economic eras ( $\gamma_e$ ):

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<sup>10</sup>We use all AHL data points in the estimation. However, our results are robust to excluding the 1980 and 1921 censuses, which have well documented implementation and analysis issues (Appendix tables).

1900 (baseline), 1910–1940 (Revolution/reconstruction), 1950-1970 (ISI and demographic boom), and 1980-2010 (economic and political liberalization). Coefficients estimates on these interactions indicate the change in the average effect of the covariate during the specified era, relative that observed during the omitted baseline of 1900.<sup>11</sup> Our estimating equation is:

$$U_{gst} = \alpha_0 + \sum_m \sum_t \beta'_{mt} \mathbf{X}_{mg} \gamma_e + \gamma_g + \gamma_t + \epsilon_{gst} \quad (2)$$

where  $U_{gst}$  is the specified urbanization indicator for grid cell  $g$  in state  $s$  in year  $t$ . The matrix of covariates,  $\mathbf{X}_{mg}$ , includes the natural log of distance to the US border, to Mexico City, to the nearest water source, to the coast, and to an anchorage point. This also includes tributary density in 1570, an indicator for malarial zone (elevation < 1,500 meters), the standard deviation of elevation, and maize productivity. We include grid cell level  $g$  and decade  $t$  fixed effects. Standard errors are clustered at the level of the state  $s$ . Our reported results censor the dependent variable upon first urbanization. These regressions can therefore be thought of as explaining the likelihood of new city emergence for different urbanization thresholds. We also include, in some specifications, the lagged value of the presence of another city exceeding 15,000 inhabitants within a 50 km radius of the grid cell<sup>12</sup>.

## 5.2 Results

The full set of regression results is available in the appendix. Figure 7 plots the marginal effects of key explanatory factors in the different eras, calculated for a one standard deviation change in the covariate.<sup>13</sup> The coefficients should be interpreted as impacts on the probability

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<sup>11</sup>We have also estimated models using decade-by-decade interactions, and these are consistent with the results reported here. We analyze the era effects as they match more closely with the periods of important policy adjustments.

<sup>12</sup>We also tested for spatial dependence within a 25 km radius, and found no interesting differences in results.

<sup>13</sup>The impact of the standard deviation of elevation is statistically significant, but the effects are very small and are omitted from these figures.

of city location relative to that observed in 1900, the omitted baseline year. In 1900, the statistically significant determinants of city location were elevation, distance to anchorage area, distance to Mexico City, and tributary density in some specifications.

For cities that emerged during the 1910–1940 period, which was not a time of great urban growth, the determinants of new cities were largely that same as observed in 1900. This is illustrated by the lack of statistically significant effects of any of the covariates in this first period. However, the determinants of city emergence begin to shift starting in the post-1940 period, the beginning of ISI and the period of rapid growth. Trade-related distances begin to have stronger effects, as cities of all sizes are less likely to emerge far from anchorage areas and Mexico City. It is unclear whether this latter effect is driven by the fact that Mexico City is by far the largest internal market or because of political pull, but distance to the city becomes a dominant factor for city development from 1950 onwards. Distance from the U.S. border only has a statistically significant impact on city development for cities of more than 50,000 inhabitants, and the magnitude of this effect only becomes large during the free trade era. Interestingly, while cities were more likely to cross the 50,000 threshold near the border during this period, overall population densities increased more in areas farther from the border. This pattern is consistent with dense non-urban settlement in the center and south of the country, while population in the northern region remain concentrated in a small number of large metropolitan areas.<sup>14</sup>

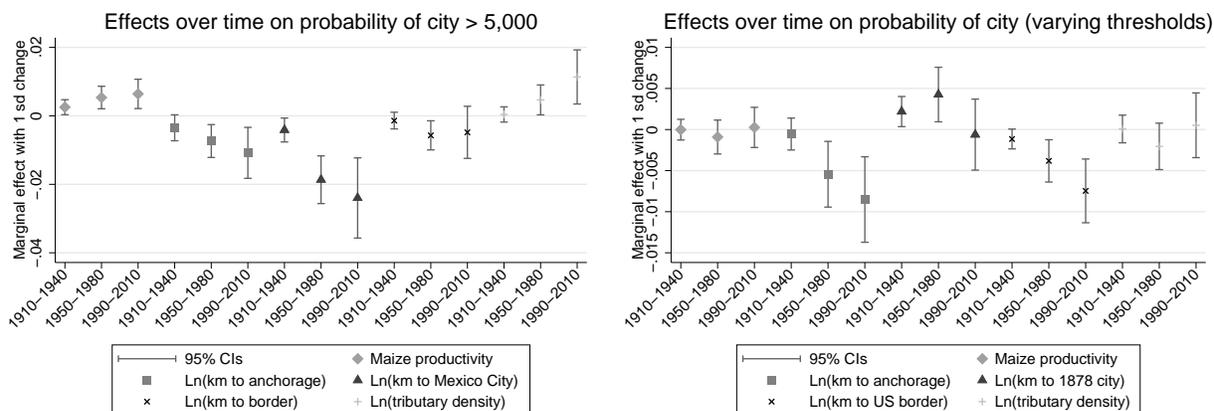
Maize productivity has statistically significant and positive effects on small city ( $< 5,000$ ) emergence throughout the time period, but these effects are relatively small in magnitude compared to those of the trade-related covariates. The emergence of large cities does not seem to be related to maize productivity, probably because these cities are not constrained by local agricultural production. Colonial-era population density significantly increases the probability of the emergence of a small city during the free trade era. Though the direction of effects is similar for medium and large cities, these are not statistically significant. All

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<sup>14</sup>Some relatively high-density grid cells occur in agricultural areas in the center and south with only rural localities.

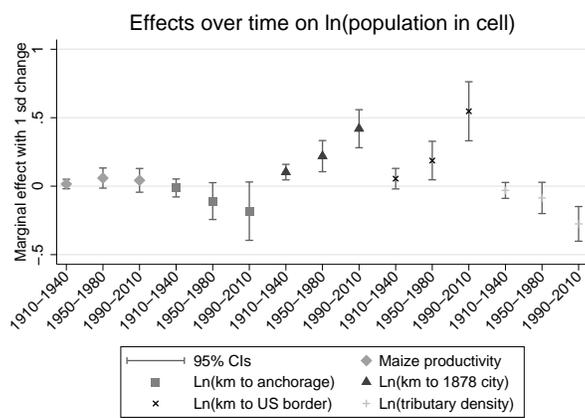
results are unchanged whether or not we control for the presence of neighboring cities.

Figure 7: Evolving marginal effects on city emergence



(a) > 5,000

(b) > 0.04%



(c) Ln(AHL density)

Figures show the marginal effects on outcomes of a one standard deviation change in covariates. Estimates come from tables A5-A7, column (6). These are partial results.

This section reveals information about the timing of changes in the determinants of urbanization that was obscured by the cross-sectional regressions. The factors determining new city emergence during the ISI period were different from those in 1900, as distance to Mexico City, the main market and political center of the country, became increasingly important. As trade opened and politics liberalized, proximity to the U.S. border began to pull towns over the highest urban threshold. Historical persistence, as measured by tributary

density in 1570, gave certain areas an advantage in the development of more recent cities, though its impact is smaller in magnitude than the forces of trade-related geography.

## 6 Conclusion

In this paper, we examine persistence and change in population concentration in Mexico from 1570 to the present. We demonstrate that population concentration was strikingly persistent for centuries, even in the face of massive shocks like the catastrophic population collapse, dramatic economic restructuring, and centuries of civil war. Population density in 1570 was the most substantial determinant of concentration at the end of the colonial period, and it remained an important correlate of urban growth through the 20th century. The correlates of concentration in the early colonial period—proximity to the political center of the Aztec Empire, agricultural productivity, favorable disease environment, and defensive position (variation in elevation)—continued to predict city emergence for centuries. Even in the colonial era trade policy began to shift the distribution of population as proximity to ports and anchorage areas became more important over time. At the start of Mexico's century of urban transformation in 1900, however, the determinants of urbanization were similar to those of the early colonial period and strongly correlated with historic population densities.

Historical precedent continued to sow the seeds of urbanization as the 20th century progressed. However, the importance of geography and trade for city emergence shifted over time in response to changes in political and economic policy. The importance of trade access increased, while disease environment and defensive position became unimportant. Geographic variables (elevation, maize productivity, distance to coast, and distance to fresh water) favored the center of the country in 1900, but this changed with the declining relevance of disease environment and agricultural productivity. In 1900, variables measuring trade access (distance to the U.S. border, Mexico City, and anchorage areas) predict cities near anchorage areas and through the traditional trading nexus of Mexico City and the colonial

ports of Acapulco and Veracruz. Comparing with 2010, we see the emerging importance of economic integration with the north as the Bajío and northeast region see large increases in predicted urbanization. We also see changes in the relative importance of geography and trade for explaining urban development. The strictly geophysical variables have greater predictive power in 1900, while the trade-related distance variables are more predictive in 2010.

Our panel analysis highlights the timing of this shift. These estimations show that cities emerging in the revolutionary and post-revolutionary period (1910–1940) did so largely in similar places to where they existed in 1900. During the ISI period, the role of proximity Mexico City increased, while in the era of liberalization, proximity to US border began to pull cities over the largest urban threshold. The nature of the relationships between covariates and city location is significantly different between periods, indicating that policy and technology altered the course of urbanization.

The story of Mexico’s urban transformation highlights the ever-shifting influence of history, geographic fundamentals, and trade. By tracing urbanization over 450 years of history, the results of this paper illustrate how the importance of geography changes over time based on policy choice. The evidence here also sheds light on a debate in the literature about the causes of persistence in urban concentrations. Some have argued that we see persistence in development and urbanization patterns because some areas are inherently geographically preferable to others (Davis & Weinstein 2002). Others have argued that persistence occurs because once a population is settled, this helps resolve ambiguity about where future investment and settlement will locate (Krugman 1991, Bleakley & Lin 2012). The emergence of Mexican cities along the northern border and in the arid regions of the northeast, far from Mexico City and outside of the fertile central plateau, provides important evidence for latter explanation. Though the collapse of the colonial population was not sufficient to disrupt the centripetal force of Tenochtitlan, the transformation induced by improvements in transport technology combined with the opening up of trade with the north decoupled urbanization

from geographic destiny.

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## Appendix A Further description of AHL data: for on-line publication only

INEGI's Archivo histórico de localidades (AHL) had to be transformed in several ways for analysis in this paper. The AHL omits some small localities recorded in earlier censuses that had ceased to exist prior to the development of the geographical code system in 1978. In some states (such as Guerrero, México, Tamaulipas, and Yucatán), all localities that shift municipal boundaries prior to 1978 are omitted in the early years of the dataset, though nearly all of these omitted communities are rural. The central *delegaciones* of Mexico City are also omitted from the AHL prior to the administrative reform of the Distrito Federal in 1970. In addition, latitude and longitude values are missing from many communities that ceased to exist or changed census codes prior to 2000.

We edit and supplement these data in several ways. First, we replace missing urban population data using information from Unikel (1976), which contains lists of urban centers over time and complete population counts for central Mexico City (now the four central delegations) up to 1970. Data on city placement in 1878 are also taken from Unikel. We also use information from the *División Territorial*, which contains a list of localities and their population as of each census, to identify urban localities. Where geographic data are missing in the AHL (about 15% of localities in the dataset), we use information on the history of a locality from the AHL's "Movements" file to link it to the location of a contemporary settlement. We do this primarily by using text analysis to identify alternative geographic identifiers that have been connected with the community and connecting these identifiers to a geographic location today. For example, a locality's identifier changes when it switches between municipalities, is absorbed into a larger locality, or when it breaks off from a parent locality. For the small number of historical localities for which we were unable to identify the geographic location, we place the locality at the position of the *cabecera municipal*, the seat of local government. These localities are small (usually less than 100 in population)

rural areas that had been depopulated prior to 1990, and are not used in the majority of our empirical analysis.

## **Appendix B Additional tables: for online publication only**

Table B1: Key features of eras in Mexican history

Year	Era	Population <sup>a</sup>	Trade	Transport
1520	Colonial era	20 m falls to 1.5 m by 1650	Crown centralizes control of trade	<i>Tlameme</i> <sup>b</sup>
1821	Independence; Wars with Spain (1829), US (1846–48), France (1862–67)	2.5 m	First tariff law: 25 ad valorem tax on all imports; ratio of tariffs to imports: 36% <sup>c</sup>	Single road capable of supported wheeled traffic (Mexico City to Chihuahua, via Zacatecas and Durango) <sup>d</sup>
1876			Ratio of tariffs to imports: 46%	1873: First railroad: Mexico City to Veracruz; < 5 km of road passable by four wheeled carts per 10,000 inhabitants <sup>e</sup>
1877	Porfiriato	10.4 (1884); 12.6 m (1895)	2% commodity exports/GDP <sup>f</sup> 1900: 3% commodity exports/GDP	1877: 640 km rr (mule-driven);
1911		11 cities over 50,000 in 1900	3% commodity exports/GDP	> 5,000 km rr, freight transport costs fall by 2/3rds
1910	Revolution & restructuring	15.2 m	4% commodity exports/GDP % exports/GDP: 11.0 in 1930 <sup>g</sup>	Railroad destruction Total roads: 91,609 km; “good” roads: 17,670 in 1930
1940		19.7 m	% exports/GDP: 6.7	Additional road construction 1935–1940 <sup>h</sup> : 3,694 km
1950	ISI	25.8 m	% exports/GDP: 9.9	13,600 km paved road
1970		48.2 m	% exports/GDP: 7.7	1968: 67,000 km roads <sup>i</sup>
1980	Economic restructuring	66.8 m	% exports/GDP: 10.7	14,225 km rr; 1990: 210,000 km roads; 65,000 km paved <sup>j</sup>
2010		112.3 m	% exports/GDP: 29.9	26,704 km rr <sup>k</sup> ; 366,095 km roads, 72,577 km paved

<sup>a</sup>Population sources: colonial: Gerhard (1993a); 1821: Coatsworth (1978); 1910-2010: INEGI

<sup>b</sup>Source: Hassig (1985)

<sup>c</sup>Source: Coatsworth & Williamson (2004)

<sup>d</sup>Source: Haber (1992)

<sup>e</sup>Source: Beatty (2001)

<sup>f</sup>These calculations use value of commodity exports from Ficker (2004) and GDP values from Mitchell. I am having trouble reconciling exchange rates for this period, so these are likely to be wrong.

<sup>g</sup>Source for 1930-2010: World Bank (2016)

<sup>h</sup>Source: Reynolds (1970)

<sup>i</sup>Source: Bank (1970)

<sup>j</sup>Source: United States Central Intelligence Agency (1990)

<sup>k</sup>Source: World Bank (2016)

Table B2: Summary statistics for grid cells with and without city > 15,000 inhabitants, 2010

	(1)	(2)	(3)
	No City	City	Norm diff
Km to 1878 city > 15,000, Mexico	231.088	115.734	-0.387
Km to border	53.401	67.864	0.309
Km to nearest anchorage	235.361	192.841	-0.188
Km to nearest river or lake	14.872	9.464	-0.191
Mean grid cell elevation	971.721	1129.229	0.129
Std grid cell elevation	127.210	109.046	-0.117
Mean grid cell maize	0.518	0.985	0.508
Tributary density, 1650	0.233	0.703	0.308
Tributary density, 1570	0.758	2.844	0.450
Population density, 1800	1.238	4.757	0.416
Has one or more localities over 5000 pop	0.067	1.000	3.717
Observations	8876	466	9342

Table B3: Correlates of urban grid cells in 1900, urban cutoff of 5,000

	Dep var: City greater than 5,000 = 1					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.013** (0.006)	-0.014* (0.007)	-0.011* (0.006)	-0.011* (0.006)	-0.012* (0.006)	-0.012** (0.006)
Std grid cell elevation	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
Ln(km coast)	0.008*** (0.002)	0.012*** (0.003)	0.009*** (0.002)	0.009*** (0.002)	0.009*** (0.003)	0.009*** (0.003)
Ln(km water)	-0.000 (0.001)	0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)
Ln(maize productivity)	0.012*** (0.003)	0.007** (0.003)	0.008*** (0.003)	0.009*** (0.003)	0.009*** (0.003)	0.009*** (0.003)
Ln(km to 1878 city, Mexico)	-0.006*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)	-0.008*** (0.001)	-0.008*** (0.001)
Ln(km to border)	-0.001 (0.003)	0.006 (0.005)	-0.003 (0.003)	-0.002 (0.003)	-0.003 (0.003)	-0.002 (0.003)
Ln(km anchorage)	-0.013*** (0.002)	-0.017*** (0.003)	-0.013*** (0.002)	-0.014*** (0.002)	-0.014*** (0.003)	-0.014*** (0.002)
Ln(Tributary density, 1570)		0.006*** (0.002)				
Ln(1570 trib density, imputed)			0.006*** (0.002)		0.006*** (0.002)	
Ln(1570 trib density, zeros for missing)				0.006*** (0.002)		0.006*** (0.002)
= 1 if missing 1570 data				-0.004 (0.003)		-0.003 (0.003)
City of 15000, t-1, 50 km					-0.016** (0.006)	-0.015** (0.006)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$						

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.  
Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.  
\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$ .

Table B4: Correlates of grid cell population density, 1900

	Dep. var: Ln(population in grid cell)					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.454 (0.415)	-0.054 (0.427)	-0.225 (0.402)	-0.293 (0.387)	-0.229 (0.402)	-0.295 (0.387)
Std grid cell elevation	0.004*** (0.001)	0.003*** (0.001)	0.003** (0.001)	0.003*** (0.001)	0.003** (0.001)	0.003*** (0.001)
Ln(km coast)	0.271*** (0.090)	0.401*** (0.139)	0.269** (0.101)	0.320*** (0.104)	0.269** (0.102)	0.320*** (0.105)
Ln(km water)	-0.116* (0.064)	-0.137* (0.074)	-0.092 (0.062)	-0.097 (0.061)	-0.092 (0.062)	-0.097 (0.061)
Ln(maize productivity)	1.639*** (0.430)	1.136*** (0.371)	1.330*** (0.383)	1.445*** (0.369)	1.330*** (0.383)	1.446*** (0.369)
Ln(km to 1878 city, Mexico)	-1.060*** (0.140)	-0.867*** (0.119)	-0.983*** (0.121)	-0.966*** (0.116)	-0.997*** (0.145)	-0.974*** (0.136)
Ln(km to border)	0.043 (0.189)	0.264 (0.182)	-0.058 (0.166)	0.084 (0.167)	-0.062 (0.175)	0.082 (0.173)
Ln(km anchorage)	-0.462*** (0.133)	-0.475** (0.188)	-0.369** (0.148)	-0.452*** (0.144)	-0.370** (0.147)	-0.452*** (0.143)
Ln(Tributary density, 1570)		0.663*** (0.150)				
Ln(1570 trib density, imputed)			0.614*** (0.159)		0.614*** (0.159)	
Ln(1570 trib density, zeros for missing)				0.604*** (0.139)		0.603*** (0.139)
= 1 if missing 1570 data				-0.383 (0.380)		-0.381 (0.379)
City of 15000, t-1, 50 km					-0.086 (0.326)	-0.048 (0.319)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$	0.397	0.394	0.419	0.422	0.419	0.422

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.

\* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01.

Table B5: Correlates of urban grid cells in 2010, urban cutoff of 5,000

	Dep var: City greater than 5,000 = 1					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.031 (0.027)	-0.025 (0.033)	-0.017 (0.025)	-0.018 (0.024)	-0.022 (0.021)	-0.024 (0.020)
Std grid cell elevation	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)
Ln(km coast)	0.012** (0.006)	0.018** (0.009)	0.013* (0.007)	0.014** (0.007)	0.011 (0.006)	0.012* (0.006)
Ln(km water)	-0.009** (0.004)	-0.008 (0.005)	-0.009** (0.004)	-0.009** (0.004)	-0.008** (0.004)	-0.008** (0.004)
Ln(maize productivity)	0.086*** (0.016)	0.068*** (0.016)	0.067*** (0.014)	0.069*** (0.014)	0.059*** (0.012)	0.060*** (0.012)
Ln(km to 1878 city, Mexico)	-0.031*** (0.004)	-0.025*** (0.005)	-0.028*** (0.004)	-0.028*** (0.004)	-0.021*** (0.004)	-0.020*** (0.004)
Ln(km to border)	0.001 (0.013)	0.033 (0.020)	-0.008 (0.013)	-0.002 (0.012)	-0.008 (0.011)	-0.002 (0.009)
Ln(km anchorage)	-0.045*** (0.006)	-0.050*** (0.009)	-0.044*** (0.006)	-0.046*** (0.006)	-0.036*** (0.005)	-0.038*** (0.005)
Ln(Tributary density, 1570)		0.037*** (0.011)				
Ln(1570 trib density, imputed)			0.032*** (0.010)		0.029*** (0.009)	
Ln(1570 trib density, zeros for missing)				0.035*** (0.010)		0.031*** (0.009)
= 1 if missing 1570 data				-0.034* (0.020)		-0.028* (0.015)
City of 15000, t-1, 50 km					0.085*** (0.014)	0.083*** (0.013)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$						

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.

\* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01.

Table B6: Correlates of grid cell population density, 2010

	Dep. var: Ln(population in grid cell)					
	(1)	(2)	(3)	(4)	(5)	(6)
Elevation < 1500 m	-0.360 (0.266)	0.014 (0.240)	-0.240 (0.267)	-0.249 (0.270)	-0.366 (0.232)	-0.377 (0.232)
Std grid cell elevation	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)	0.001 (0.001)
Ln(km coast)	0.360*** (0.101)	0.407*** (0.117)	0.359*** (0.107)	0.356*** (0.102)	0.313*** (0.092)	0.314*** (0.092)
Ln(km water)	-0.205** (0.086)	-0.232** (0.087)	-0.192** (0.082)	-0.183** (0.084)	-0.150* (0.077)	-0.143* (0.078)
Ln(maize productivity)	1.840*** (0.307)	1.196*** (0.161)	1.678*** (0.323)	1.652*** (0.267)	1.501*** (0.265)	1.492*** (0.227)
Ln(km to 1878 city, Mexico)	-0.676*** (0.108)	-0.418*** (0.084)	-0.635*** (0.102)	-0.639*** (0.102)	-0.453*** (0.089)	-0.458*** (0.087)
Ln(km to border)	0.628*** (0.213)	1.163*** (0.181)	0.575*** (0.209)	0.590** (0.216)	0.606*** (0.177)	0.627*** (0.182)
Ln(km anchorage)	-0.719*** (0.188)	-0.624*** (0.148)	-0.671*** (0.193)	-0.681*** (0.185)	-0.507*** (0.162)	-0.522*** (0.158)
Ln(Tributary density, 1570)		0.415*** (0.095)				
Ln(1570 trib density, imputed)			0.322*** (0.115)		0.293** (0.109)	
Ln(1570 trib density, zeros for missing)				0.355*** (0.107)		0.315*** (0.103)
= 1 if missing 1570 data				-0.651 (0.439)		-0.533 (0.379)
City of 15000, t-1, 50 km					1.527*** (0.257)	1.507*** (0.242)
Observations	9342	6491	9342	9342	9342	9342
Adjusted $R^2$	0.424	0.447	0.431	0.434	0.468	0.470

Unit of observation is the 15 x 15 km grid cell. Clustered standard errors are in parentheses.

Coefficients robust to excluding Mexico City area. Reported coefficients are marginal effects from a probit.

\* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01.

Table B7: Correlates of cities: &gt; 0.044% population cutoff

	(1)	(2)	(3)	(4)	(5)	(6)
Ln(km to border), 1950-1970	-0.001 (0.001)	-0.003** (0.001)	-0.001 (0.001)	-0.003** (0.001)	-0.003** (0.001)	-0.004** (0.002)
Ln(km to border), 1980-2010	-0.001 (0.002)	-0.005** (0.002)	-0.001 (0.002)	-0.004** (0.002)	-0.003* (0.002)	-0.005* (0.002)
Ln(km to 1878 city), 1910-1940	-0.001 (0.001)	-0.001 (0.001)	-0.001* (0.001)	-0.001** (0.001)	-0.001** (0.001)	-0.002*** (0.001)
Ln(km to 1878 city), 1950-1970	-0.006*** (0.001)	-0.005*** (0.001)	-0.006*** (0.001)	-0.005*** (0.001)	-0.005*** (0.001)	-0.006*** (0.001)
Ln(km to anchorage), 1910-1940	-0.001 (0.002)	-0.001 (0.001)	-0.001 (0.002)	-0.001 (0.001)	-0.001 (0.001)	-0.002* (0.001)
Ln(km to anchorage), 1950-1970	-0.005** (0.003)	-0.005*** (0.002)	-0.004* (0.003)	-0.004*** (0.002)	-0.004*** (0.002)	-0.006*** (0.002)
Ln(km to anchorage), 1980-2010	-0.013*** (0.004)	-0.011*** (0.002)	-0.011*** (0.004)	-0.010*** (0.002)	-0.010*** (0.002)	-0.009*** (0.002)
Maize productivity, 1910-1940	0.004** (0.002)	0.003** (0.001)	0.004*** (0.002)	0.003** (0.001)	0.003** (0.001)	0.005*** (0.002)
Maize productivity, 1950-1970	0.013*** (0.002)	0.013*** (0.002)	0.013*** (0.002)	0.012*** (0.002)	0.012*** (0.002)	0.015*** (0.002)
Maize productivity, 1980-2010	0.017*** (0.003)	0.016*** (0.003)	0.017*** (0.003)	0.015*** (0.002)	0.015*** (0.002)	0.016*** (0.003)
Ln(km to coast), 1910-1940	0.001 (0.001)	0.001 (0.000)	0.001 (0.001)	0.001 (0.000)	0.001 (0.000)	0.001* (0.001)
Ln(km to coast), 1950-1970	0.003** (0.001)	0.002* (0.001)	0.003** (0.001)	0.002* (0.001)	0.002* (0.001)	0.002* (0.001)
Ln(km to coast), 1980-2010	0.003* (0.002)	0.002 (0.001)	0.003 (0.002)	0.002 (0.001)	0.002 (0.001)	0.002 (0.002)
Ln(km to water), 1910-1940	-0.000 (0.000)	-0.001 (0.000)	-0.000 (0.000)	-0.001 (0.000)	-0.001 (0.000)	-0.001* (0.000)
Ln(km to water), 1950-1970	-0.002* (0.001)	-0.002** (0.001)	-0.002* (0.001)	-0.001** (0.001)	-0.001** (0.001)	-0.002** (0.001)
Ln(km to water), 1980-2010	-0.001 (0.001)	-0.001* (0.001)	-0.000 (0.001)	-0.001 (0.001)	-0.001 (0.001)	-0.001 (0.001)
SD elevation, 1910-1940	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
SD elevation, 1950-1970	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)
SD elevation, 1980-2010	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)
Ln(1570 trib density), 1910-1940	0.001 (0.001)		0.000 (0.001)			
Ln(1570 trib density), 1950-1970	0.005*** (0.002)		0.005*** (0.002)			
Ln(1570 trib density), 1980-2010	0.010*** (0.002)		0.010*** (0.002)			

Ln(1570 trib density impute), 1910-1940		0.001 (0.001)		0.001 (0.001)		0.001 (0.001)
Ln(1570 trib density impute), 1950-1970		0.005*** (0.002)		0.005*** (0.002)		0.005*** (0.002)
Ln(1570 trib density impute), 1980-2010		0.010*** (0.002)		0.010*** (0.002)		0.010*** (0.002)
Ln(1570 trib density w/zeros), 1910-1940					0.001 (0.001)	
Ln(1570 trib density w/zeros), 1950-1970					0.005*** (0.002)	
Ln(1570 trib density w/zeros), 1980-2010					0.010*** (0.002)	
Ln(km to border), 1910-1940	0.000 (0.001)	-0.000 (0.001)	0.000 (0.001)	-0.000 (0.001)	-0.000 (0.001)	-0.001 (0.001)
Ln(km to 1878 city), 1980-2010	-0.009*** (0.002)	-0.010*** (0.001)	-0.010*** (0.002)	-0.010*** (0.001)	-0.010*** (0.001)	-0.010*** (0.002)
City of 15000, t-1, 50 km			0.009*** (0.002)	0.008*** (0.002)	0.007*** (0.002)	0.009*** (0.002)
Observations	73650	106651	73650	106651	106651	88765
Adjusted $R^2$	0.031	0.028	0.032	0.029	0.029	0.026

Unit of observation is the grid cell, 1900-2010. Robust standard errors clustered at state level are in parentheses. Outcome is a binary variable equal to one when the size of the city exceeds 5,000. Column (6) excludes 1921 and 1980 censuses. Marginal effects should be interpreted as differences from 1900, the excluded year.

Table B8: Correlates of cities: &gt; 0.04% population cutoff

	(1)	(2)	(3)	(4)	(5)	(6)
City of 15000, t-1, 50 km			-0.004** (0.002)	-0.003** (0.001)	-0.003** (0.001)	-0.003** (0.001)
Ln(km to border), 1910-1940	-0.001 (0.001)	-0.001* (0.001)	-0.001 (0.001)	-0.001* (0.001)	-0.001* (0.001)	-0.002 (0.001)
Ln(km to border), 1950-1970	-0.001 (0.002)	-0.004*** (0.001)	-0.001 (0.002)	-0.004*** (0.001)	-0.004*** (0.001)	-0.004** (0.002)
Ln(km to border), 1980-2010	-0.003 (0.002)	-0.007*** (0.002)	-0.003 (0.002)	-0.007*** (0.002)	-0.007*** (0.002)	-0.008*** (0.002)
Ln(km to 1878 city), 1910-1940	0.001 (0.001)	0.001** (0.001)	0.001 (0.001)	0.001** (0.001)	0.001** (0.001)	0.003*** (0.001)
Ln(km to 1878 city), 1950-1970	0.003** (0.001)	0.003** (0.001)	0.003** (0.001)	0.003** (0.001)	0.003*** (0.001)	0.004*** (0.001)
Ln(km to 1878 city), 1980-2010	0.002 (0.002)	-0.000 (0.001)	0.002 (0.002)	-0.000 (0.001)	-0.000 (0.001)	0.001 (0.002)
Ln(km to anchorage), 1910-1940	-0.000 (0.002)	-0.001 (0.001)	-0.000 (0.002)	-0.001 (0.001)	-0.001 (0.001)	-0.004** (0.002)
Ln(km to anchorage), 1950-1970	-0.005* (0.003)	-0.006*** (0.002)	-0.005* (0.003)	-0.006*** (0.002)	-0.006*** (0.002)	-0.009*** (0.003)
Ln(km to anchorage), 1980-2010	-0.009** (0.004)	-0.009*** (0.003)	-0.010** (0.004)	-0.009*** (0.003)	-0.009*** (0.003)	-0.013*** (0.003)
Maize productivity, 1910-1940	-0.000 (0.002)	-0.000 (0.001)	-0.000 (0.002)	-0.000 (0.001)	-0.000 (0.001)	0.001 (0.002)
Maize productivity, 1950-1970	-0.002 (0.003)	-0.002 (0.002)	-0.002 (0.003)	-0.002 (0.002)	-0.002 (0.002)	-0.001 (0.003)
Maize productivity, 1980-2010	0.001 (0.003)	0.000 (0.003)	0.001 (0.003)	0.001 (0.003)	0.000 (0.003)	0.002 (0.003)
Ln(km to coast), 1910-1940	-0.000 (0.001)	-0.000 (0.000)	-0.000 (0.001)	-0.000 (0.000)	-0.000 (0.000)	0.001 (0.001)
Ln(km to coast), 1950-1970	0.000 (0.001)	0.000 (0.001)	0.000 (0.001)	0.001 (0.001)	0.000 (0.001)	0.002* (0.001)
Ln(km to coast), 1980-2010	0.001 (0.002)	0.001 (0.001)	0.002 (0.002)	0.001 (0.001)	0.001 (0.001)	0.002 (0.001)
Ln(km to water), 1910-1940	-0.000 (0.001)	-0.000 (0.000)	-0.000 (0.001)	-0.000 (0.000)	-0.000 (0.000)	-0.001** (0.001)
Ln(km to water), 1950-1970	-0.001 (0.001)	-0.001* (0.001)	-0.001 (0.001)	-0.001** (0.001)	-0.001* (0.001)	-0.003*** (0.001)
Ln(km to water), 1980-2010	-0.002* (0.001)	-0.002** (0.001)	-0.002* (0.001)	-0.002** (0.001)	-0.002** (0.001)	-0.003*** (0.001)
SD elevation, 1910-1940	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
SD elevation, 1950-1970	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)	-0.000 (0.000)
SD elevation, 1980-2010	-0.000** (0.000)	-0.000** (0.000)	-0.000** (0.000)	-0.000** (0.000)	-0.000*** (0.000)	-0.000*** (0.000)

Ln(1570 trib density), 1910-1940	-0.000 (0.001)		0.000 (0.001)			
Ln(1570 trib density), 1950-1970	-0.002 (0.001)		-0.001 (0.001)			
Ln(1570 trib density), 1980-2010	0.001 (0.002)		0.001 (0.002)			
Ln(1570 trib density impute), 1910-1940		0.000 (0.001)		0.000 (0.001)		-0.001 (0.001)
Ln(1570 trib density impute), 1950-1970		-0.002 (0.001)		-0.002 (0.001)		-0.003* (0.002)
Ln(1570 trib density impute), 1980-2010		0.000 (0.002)		0.000 (0.002)		-0.000 (0.002)
Ln(1570 trib density w/zeros), 1910-1940					0.000 (0.001)	
Ln(1570 trib density w/zeros), 1950-1970					-0.001 (0.001)	
Ln(1570 trib density w/zeros), 1980-2010					0.001 (0.002)	
Observations	77892	112032	77892	112032	112032	93360
Adjusted $R^2$	0.005	0.006	0.005	0.006	0.006	0.008

Unit of observation is the grid cell, 1900-2010. Robust standard errors clustered at state level are in parentheses. Outcome is a binary variable equal to one when the size of the city exceeds a varying threshold. Column (6) excludes 1921 and 1980 censuses. Marginal effects should be interpreted as differences from 1900, the excluded year.

Table B9: Correlates of cities: ln(population in cell)

	(1)	(2)	(3)	(4)	(5)	(6)
City of 15000, t-1, 50 km			0.092 (0.060)	0.220*** (0.075)	0.217*** (0.071)	0.181** (0.080)
City of 50000, t-1, 50 km						
Ln(km to border), 1910-1940	0.082 (0.058)	0.053 (0.036)	0.080 (0.058)	0.052 (0.036)	0.026 (0.044)	0.047 (0.054)
Ln(km to border), 1950-1970	0.295*** (0.097)	0.169** (0.071)	0.293*** (0.096)	0.177*** (0.068)	0.102 (0.083)	0.170** (0.083)
Ln(km to border), 1980-2010	0.763*** (0.106)	0.515*** (0.106)	0.757*** (0.107)	0.517*** (0.104)	0.414*** (0.118)	0.587*** (0.118)
Ln(km to 1878 city), 1910-1940	0.107*** (0.016)	0.074*** (0.017)	0.102*** (0.016)	0.066*** (0.019)	0.059*** (0.018)	0.131*** (0.030)
Ln(km to 1878 city), 1950-1970	0.234*** (0.033)	0.148*** (0.036)	0.229*** (0.033)	0.140*** (0.037)	0.125*** (0.034)	0.206*** (0.048)
Ln(km to 1878 city), 1980-2010	0.375*** (0.045)	0.272*** (0.045)	0.370*** (0.046)	0.268*** (0.045)	0.257*** (0.043)	0.346*** (0.055)
Ln(km to anchorage), 1910-1940	0.033 (0.044)	-0.014 (0.035)	0.033 (0.044)	-0.014 (0.035)	-0.001 (0.033)	-0.039 (0.055)
Ln(km to anchorage), 1950-1970	-0.055 (0.081)	-0.126* (0.076)	-0.048 (0.081)	-0.114 (0.072)	-0.077 (0.069)	-0.142 (0.087)
Ln(km to anchorage), 1980-2010	-0.112 (0.121)	-0.217* (0.121)	-0.100 (0.122)	-0.191* (0.114)	-0.139 (0.110)	-0.225* (0.124)
Maize productivity, 1910-1940	0.007 (0.040)	0.034 (0.039)	0.008 (0.040)	0.034 (0.039)	0.019 (0.036)	0.170*** (0.063)
Maize productivity, 1950-1970	0.047 (0.080)	0.136 (0.083)	0.046 (0.080)	0.130 (0.082)	0.072 (0.072)	0.266*** (0.101)
Maize productivity, 1980-2010	-0.066 (0.097)	0.110 (0.098)	-0.070 (0.098)	0.093 (0.097)	0.017 (0.089)	0.219* (0.114)
Ln(km to coast), 1910-1940	0.041 (0.028)	0.076*** (0.024)	0.041 (0.028)	0.075*** (0.024)	0.061*** (0.020)	0.095** (0.039)
Ln(km to coast), 1950-1970	0.073 (0.056)	0.138*** (0.053)	0.070 (0.056)	0.134*** (0.052)	0.096** (0.043)	0.155** (0.065)
Ln(km to coast), 1980-2010	0.036 (0.089)	0.106 (0.074)	0.034 (0.089)	0.098 (0.071)	0.053 (0.065)	0.104 (0.081)
Ln(km to water), 1910-1940	-0.050*** (0.018)	-0.055*** (0.015)	-0.049*** (0.018)	-0.054*** (0.015)	-0.050*** (0.015)	-0.072*** (0.023)
Ln(km to water), 1950-1970	-0.080** (0.038)	-0.080** (0.031)	-0.080** (0.038)	-0.078** (0.031)	-0.066** (0.031)	-0.097*** (0.037)
Ln(km to water), 1980-2010	-0.073 (0.056)	-0.084* (0.043)	-0.071 (0.055)	-0.077* (0.043)	-0.065 (0.043)	-0.097** (0.047)
SD elevation, 1910-1940	-0.000 (0.000)	0.000 (0.000)	-0.000 (0.000)	0.000 (0.000)	0.000 (0.000)	0.000 (0.000)
SD elevation, 1950-1970	-0.001*** (0.000)	-0.001** (0.000)	-0.001*** (0.000)	-0.001** (0.000)	-0.001** (0.000)	-0.001* (0.000)

SD elevation, 1980-2010	-0.002*** (0.001)	-0.002*** (0.000)	-0.002*** (0.001)	-0.002*** (0.000)	-0.002*** (0.000)	-0.002*** (0.001)
Ln(1570 trib density), 1910-1940	-0.014 (0.028)		-0.016 (0.028)			
Ln(1570 trib density), 1950-1970	-0.038 (0.058)		-0.042 (0.057)			
Ln(1570 trib density), 1980-2010	-0.201*** (0.054)		-0.204*** (0.053)			
Ln(1570 trib density impute), 1910-1940		-0.024 (0.026)		-0.027 (0.026)		-0.064 (0.042)
Ln(1570 trib density impute), 1950-1970		-0.068 (0.052)		-0.076 (0.051)		-0.112* (0.065)
Ln(1570 trib density impute), 1980-2010		-0.240*** (0.058)		-0.243*** (0.057)		-0.299*** (0.069)
Ln(1570 trib density w/zeros), 1910-1940					-0.036 (0.025)	
Ln(1570 trib density w/zeros), 1950-1970					-0.069 (0.047)	
Ln(1570 trib density w/zeros), 1980-2010					-0.212*** (0.048)	
Observations	77892	112032	77892	112032	112032	93360
Adjusted $R^2$	0.337	0.306	0.337	0.307	0.308	0.307

Unit of observation is the grid cell, 1900-2010. Robust standard errors clustered at state level are in parentheses. Outcome is a binary variable equal to one when the size of the city exceeds 50,000. Column (6) excludes 1921 and 1980 censuses. Marginal effects should be interpreted as differences from 1900, the excluded year.